



| ENTERPRISE BUDGET      |                     |              |                  |
|------------------------|---------------------|--------------|------------------|
| Classification         | Fruit               | Province     | Western Cape     |
| Enterprise Budget Name | Citrus (Satsuma) Y1 | District     | North West Coast |
| Land Size              | 1 Hectare           | Area         | Citrusdal        |
| Date Developed         | 17 June 2020        | Date Updated | 13 June 2025     |
| Developer              | Blanché Williams    | Updater      | Blanché Williams |
| Soil Type              | Coarse sandy clay   |              |                  |

Use this enterprise budget as an aid in the planning process.

|                                                               | Unit      | Price Per Unit | Quantity    | Per Ha             | Value Per Yield Unit |
|---------------------------------------------------------------|-----------|----------------|-------------|--------------------|----------------------|
| <b>GROSS INCOME</b>                                           |           |                | <b>0,00</b> | <b>0,00</b>        | <b>0,00</b>          |
| <b>Product Income</b>                                         |           |                |             |                    |                      |
| Satsuma - Local (Fresh )                                      | Ton       | 6 283,97       | 0,00        | 0,00               | 0,00                 |
| <b>MARKETING COSTS</b>                                        | Ton       | 0,13           | 0,00        | <b>0,00</b>        | <b>0,00</b>          |
| <b>GROSS INCOME minus MARKETING COSTS</b>                     |           |                |             | <b>0,00</b>        | <b>0,00</b>          |
| <b>TOTAL ALLOCATABLE VARIABLE COSTS</b>                       |           |                |             | <b>630 982,45</b>  | <b>0,00</b>          |
| <b>DIRECTLY ALLOCATABLE VARIABLE COSTS</b>                    |           |                |             | <b>626 573,32</b>  | <b>0,00</b>          |
| <b>A) PRE-HARVEST COST</b>                                    |           |                |             |                    |                      |
| <b>PLANTING MATERIAL</b>                                      |           |                |             | <b>71 766,11</b>   | <b>0,00</b>          |
| Citrus Satsuma Tree                                           | Tree      | 102,09         | 703,00      | 71 766,11          | 0,00                 |
| <b>FERTILISER</b>                                             |           |                |             | <b>39 457,24</b>   | <b>0,00</b>          |
| Dolomitic Lime                                                | Ton       | 972,76         | 2,46        | 2 393,48           | 0,00                 |
| Gypsum High Grade 87.3%                                       | Ton       | 1 107,96       | 1,76        | 1 947,23           | 0,00                 |
| Chicken manure                                                | Ton       | 4 299,85       | 7,03        | 30 227,95          | 0,00                 |
| Lime Ammonium Nitrate (28)                                    | Ton       | 9 252,21       | 0,07        | 619,90             | 0,00                 |
| Mono Ammonium Phosphate                                       | Ton       | 25 829,00      | 0,07        | 1 730,54           | 0,00                 |
| Zinc                                                          | Ton       | 4 614,80       | 0,55        | 2 538,14           | 0,00                 |
| <b>HERBICIDES</b>                                             |           |                |             | <b>1 200,62</b>    | <b>0,00</b>          |
| Paraquat                                                      | L         | 71,88          | 4,00        | 287,50             | 0,00                 |
| Glyphosate                                                    | L         | 106,95         | 3,20        | 342,24             | 0,00                 |
| Flumioxazin                                                   | Kg        | 2 854,38       | 0,20        | 570,88             | 0,00                 |
| <b>INSECTICIDES</b>                                           |           |                |             | <b>8 248,80</b>    | <b>0,00</b>          |
| Spinetoram 250 WG                                             | Kg        | 9 372,85       | 0,28        | 2 624,40           | 0,00                 |
| Abamectin                                                     | L         | 150,65         | 0,14        | 21,09              | 0,00                 |
| Pyriproxyfen                                                  | L         | 705,86         | 0,90        | 635,27             | 0,00                 |
| Mineral Oil 857g/l (Cipron)                                   | L         | 97,55          | 9,00        | 877,99             | 0,00                 |
| Bacillus thuringiensis                                        | Kg        | 729,46         | 0,25        | 182,36             | 0,00                 |
| Chlorpyrifos 480 EC                                           | L         | 310,17         | 3,84        | 1 191,07           | 0,00                 |
| Imidacloprid 350SC                                            | L         | 292,63         | 1,50        | 438,95             | 0,00                 |
| Chlorpenapyr                                                  | L         | 3 980,71       | 0,30        | 1 194,21           | 0,00                 |
| Sulfoxaflor                                                   | L         | 5 436,61       | 0,06        | 326,20             | 0,00                 |
| Fenpyroximate                                                 | L         | 504,84         | 1,50        | 757,25             | 0,00                 |
| <b>CASUAL LABOUR</b>                                          |           |                |             | <b>5 210,99</b>    | <b>0,00</b>          |
| Casual Labour Planting/Hour                                   | R/Manhour | 28,79          | 181,00      | 5 210,99           | 0,00                 |
| <b>IRRIGATION SYSTEM &amp; SHADE NETTING</b>                  |           |                |             | <b>499 189,57</b>  | <b>0,00</b>          |
| Shade net structure                                           | Ha        | 288 647,06     | 1,00        | 288 647,06         | 0,00                 |
| Irrigation system                                             | Ha        | 95 542,51      | 1,00        | 95 542,51          | 0,00                 |
| Fertigation system                                            | Ha        | 115 000,00     | 1,00        | 115 000,00         | 0,00                 |
| <b>CONTRACTOR</b>                                             |           |                |             | <b>1 500,00</b>    | <b>0,00</b>          |
| Soil survey                                                   | Ha        | 1 500,00       | 1,00        | 1 500,00           | 0,00                 |
| <b>B) HARVEST COSTS</b>                                       |           |                |             | <b>0,00</b>        | <b>0,00</b>          |
| <b>GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS</b> |           |                |             | <b>-626 573,32</b> | <b>0,00</b>          |

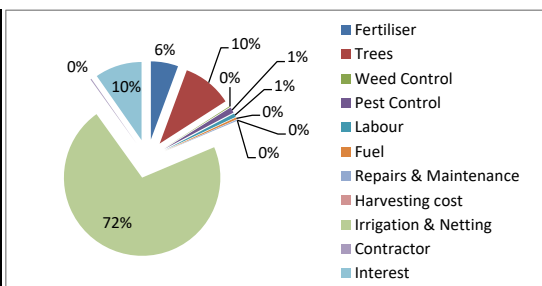
|                                                            |   |       |                    |             |
|------------------------------------------------------------|---|-------|--------------------|-------------|
| <b>INDIRECTLY ALLOCATABLE VARIABLE COSTS</b>               |   |       | <b>4 409,13</b>    | <b>0,00</b> |
| <b>C) PRE-HARVEST COST</b>                                 |   |       |                    |             |
| Fuel                                                       | L | 18,78 | 2 766,79           | 0,00        |
| Repairs & Maintenance                                      |   |       | 1 642,34           | 0,00        |
| <b>D) HARVEST COSTS</b>                                    |   |       |                    |             |
| Fuel                                                       | L | 18,78 | 0,00               | 0,00        |
| Repairs & Maintenance                                      |   |       | 0,00               | 0,00        |
| <b>GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS</b> |   |       | <b>-630 982,45</b> | <b>0,00</b> |
| Interest on Working Capital                                |   |       | 67 830,61          | 0,00        |
| <b>MARGIN ABOVE SPECIFIED COSTS</b>                        |   |       | <b>-698 813,06</b> | <b>0,00</b> |

**NOTES:**

|                                 |        |
|---------------------------------|--------|
| Interest Rate                   | 10,75% |
| Growing period of Crop (Months) | 12     |
| Inter row spacing (m)           | 5,4    |
| Intra-row spacing (m)           | 2,6    |
| Tree replacement %              | 2%     |

| <b>SENSITIVITY ANALYSIS</b>           |                      |                |                |                |                |
|---------------------------------------|----------------------|----------------|----------------|----------------|----------------|
| <b>YIELD (ton/ha)</b>                 | <b>PRICE (R/ton)</b> |                |                |                |                |
| <b>YIELD CHANGE AT 10% INCREMENTS</b> | <b>LESS 10%</b>      | <b>LESS 5%</b> | <b>ACTUAL</b>  | <b>ADD 5%</b>  | <b>ADD 10%</b> |
|                                       | <b>R 5 656</b>       | <b>R 5 970</b> | <b>R 6 284</b> | <b>R 6 598</b> | <b>R 6 912</b> |
| <b>0,00</b>                           | -R 698 813           | -R 698 813     | -R 698 813     | -R 698 813     | -R 698 813     |
| <b>0,00</b>                           | -R 698 813           | -R 698 813     | -R 698 813     | -R 698 813     | -R 698 813     |
| <b>0,00</b>                           | -R 698 813           | -R 698 813     | -R 698 813     | -R 698 813     | -R 698 813     |
| <b>0,00</b>                           | -R 698 813           | -R 698 813     | -R 698 813     | -R 698 813     | -R 698 813     |
| <b>0,00</b>                           | -R 698 813           | -R 698 813     | -R 698 813     | -R 698 813     | -R 698 813     |
| <b>0,00</b>                           | -R 698 813           | -R 698 813     | -R 698 813     | -R 698 813     | -R 698 813     |
| <b>BREAKEVEN YIELD (Ton/Ha)</b>       | <b>123,56</b>        | <b>117,06</b>  | <b>111,21</b>  | <b>105,91</b>  | <b>101,10</b>  |

| <b>Costs Of Production</b> | <b>R/Ha</b> |
|----------------------------|-------------|
| Fertiliser                 | 39 457,24   |
| Trees                      | 71 766,11   |
| Weed Control               | 1 200,62    |
| Pest Control               | 8 248,80    |
| Labour                     | 5 210,99    |
| Fuel                       | 2 766,79    |
| Repairs & Maintenance      | 1 642,34    |
| Harvesting cost            | 0,00        |
| Irrigation & Netting       | 499 189,57  |
| Contractor                 | 1 500,00    |
| Interest                   | 67 830,61   |



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