



**ENTERPRISE BUDGET**

|                               |                                |                     |                 |
|-------------------------------|--------------------------------|---------------------|-----------------|
| <b>Classification</b>         | Fruit                          | <b>Province</b>     | Western Cape    |
| <b>Enterprise Budget Name</b> | Table Grape- Grimson SL (Yr 1) | <b>District</b>     | Cape Winelands  |
| <b>Land Size</b>              | 1 Ha                           | <b>Area</b>         | Hexriver Valley |
| <b>Date Developed</b>         | 01 March 2015                  | <b>Date updated</b> | 11 March 2025   |
| <b>Developer</b>              | Ziyanda Mtshiselwa             | <b>Updater</b>      | O'Brien Perel   |
| <b>Soil Type</b>              | Clay-loam                      |                     |                 |

Use this enterprise budget as an aid in the planning process.

| Description                                                   | Unit      | Price Per Unit | Quantity    | Per Ha             | Value Per Yield Unit |
|---------------------------------------------------------------|-----------|----------------|-------------|--------------------|----------------------|
| <b>GROSS INCOME</b>                                           |           |                | <b>0,00</b> | <b>0,00</b>        | <b>0,00</b>          |
| <b>Product Income</b>                                         |           |                |             |                    |                      |
| Table Grape-Crimson (4.5kg Box)                               | Carton    | 136,00         | 0,00        | 0,00               | 0,00                 |
| <b>MARKETING COSTS</b>                                        | Carton    | 0,00           | 0,00        | 0,00               | 0,00                 |
| <b>GROSS INCOME minus MARKETING COSTS</b>                     |           |                |             | <b>0,00</b>        | <b>0,00</b>          |
| <b>TOTAL ALLOCATABLE VARIABLE COSTS</b>                       |           |                |             | <b>591 452,84</b>  | <b>0,00</b>          |
| <b>DIRECTLY ALLOCATABLE VARIABLE COSTS</b>                    |           |                |             | <b>581 616,83</b>  | <b>0,00</b>          |
| <b>A) PRE-HARVEST COST</b>                                    |           |                |             |                    |                      |
| <b>PLANTING MATERIAL</b>                                      |           |                |             | <b>81 908,75</b>   | <b>0,00</b>          |
| Table Grape-Crimson Stock Vine                                | Each      | 46,81          | 1750        | 81 908,75          | 0,00                 |
| <b>FERTILISER</b>                                             |           |                |             | <b>31 751,26</b>   | <b>0,00</b>          |
| Single Super Phosphate 10.5%                                  | Ton       | 13 820,00      | 0,80        | 11 056,00          | 0,00                 |
| Lime Ammonium Nitrate (28)                                    | Ton       | 9 252,21       | 0,60        | 5 551,33           | 0,00                 |
| Gypsum High Grade 87.3%                                       | Ton       | 1 107,96       | 1,00        | 1 107,96           | 0,00                 |
| Calcitic Lime 84%                                             | Ton       | 2 005,14       | 7,00        | 14 035,98          | 0,00                 |
| <b>HERBICIDES</b>                                             |           |                |             | <b>5 937,45</b>    | <b>0,00</b>          |
| Elfer Kelpak                                                  | L         | 98,96          | 60,00       | 5 937,45           | 0,00                 |
| <b>PESTICIDES/INSECTICIDES</b>                                |           |                |             | <b>1 735,49</b>    | <b>0,00</b>          |
| Sulphur                                                       | Kg        | 48,21          | 36,00       | 1 735,49           | 0,00                 |
| <b>FUNGICIDES</b>                                             |           |                |             | <b>5 860,32</b>    | <b>0,00</b>          |
| Mancozeb 800WP                                                | Kg        | 107,81         | 24,00       | 2 587,51           | 0,00                 |
| Phosphoric Acid (Phosguard)                                   | L         | 68,18          | 48,00       | 3 272,81           | 0,00                 |
| <b>CASUAL LABOUR</b>                                          |           |                |             | <b>43 875,96</b>   | <b>0,00</b>          |
| Casual Labour Hole Digging/Hour                               | R/Manhour | 28,79          | 480,00      | 13 819,20          | 0,00                 |
| Casual Labour Planting/Hour                                   | R/Manhour | 28,79          | 240,00      | 6 909,60           | 0,00                 |
| Casual Labour Wiring Trellis/Day                              | R/Manday  | 259,11         | 60,00       | 15 546,60          | 0,00                 |
| Casual Labour Fertiliser Spread/Hour                          | R/Manhour | 28,79          | 24,00       | 690,96             | 0,00                 |
| Casual Labour Secure Rope/Hour                                | R/Manhour | 28,79          | 240,00      | 6 909,60           | 0,00                 |
| <b>TRELLISING</b>                                             |           |                |             | <b>325 905,00</b>  | <b>0,00</b>          |
| Pine poles 2.4m (80-99mm) (Class 3)                           | Each      | 229,00         | 450,00      | 103 050,00         | 0,00                 |
| Pine poles 2.1m (80-99mm) (Class 3)                           | Each      | 181,00         | 900,00      | 162 900,00         | 0,00                 |
| Gum poles 3m (100-125mm)                                      | Each      | 343,00         | 132,00      | 45 276,00          | 0,00                 |
| Fully GALV wire 50kg coils 4.00mm 50kg 500m                   | Coil      | 1 573,00       | 5,00        | 7 865,00           | 0,00                 |
| Wire (4mm)                                                    | 500m      | 1 382,00       | 2,00        | 2 764,00           | 0,00                 |
| Staples pre-pack 32mm x 2.50mm (25 x 1kg)                     | Kg        | 81,00          | 50,00       | 4 050,00           | 0,00                 |
| <b>CASUAL LABOUR</b>                                          |           |                |             | <b>84 642,60</b>   | <b>0,00</b>          |
| Casual Labour Canopy Management/Day                           | R/Manday  | 259,11         | 240,00      | 62 186,40          | 0,00                 |
| Casual Labour Weeding/Hour                                    | R/Manhour | 28,79          | 240,00      | 6 909,60           | 0,00                 |
| Casual Labour Fertiliser Spread/Day                           | R/Manday  | 259,11         | 60,00       | 15 546,60          | 0,00                 |
| <b>GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS</b> |           |                |             | <b>-581 616,83</b> | <b>0,00</b>          |

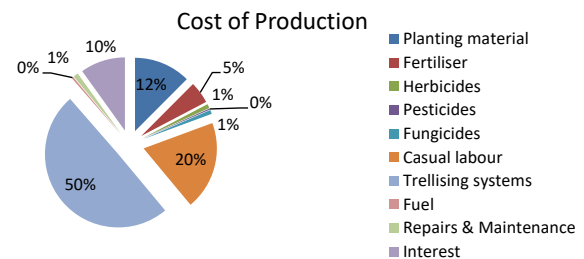
|                                                            |   |       |                    |             |
|------------------------------------------------------------|---|-------|--------------------|-------------|
| <b>INDIRECTLY ALLOCATABLE VARIABLE COSTS</b>               |   |       | <b>9 836,01</b>    | <b>0,00</b> |
| <b>B) PRE-HARVEST COST</b>                                 |   |       |                    |             |
| Fuel                                                       | L | 18,73 | 2 685,82           | 0,00        |
| Repairs & Maintenance                                      |   |       | 7 150,18           | 0,00        |
| <b>GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS</b> |   |       | <b>-591 452,84</b> | <b>0,00</b> |
| Interest on Working Capital                                |   |       | 65 059,81          | 0,00        |
| <b>MARGIN ABOVE SPECIFIED COSTS</b>                        |   |       | <b>-656 512,65</b> | <b>0,00</b> |

**NOTES:**

1. Market levies, electricity and irrigation costs are not included in this enterprise budget
2. Interest Rate 11,00%
3. Growing period of Crop (Months) 12
4. Inter-row spacing 3,5
5. Intrarow spacing 1,2

| <b>SENSITIVITY ANALYSIS</b>           |                         |                 |                   |                 |                 |
|---------------------------------------|-------------------------|-----------------|-------------------|-----------------|-----------------|
| <b>YIELD (Cartons/ha)</b>             | <b>PRICE (R/Carton)</b> |                 |                   |                 |                 |
| <b>YIELD CHANGE AT 10% INCREMENTS</b> | <b>LESS 10%</b>         | <b>LESS 5%</b>  | <b>ACTUAL</b>     | <b>ADD 5%</b>   | <b>ADD 10%</b>  |
|                                       | <b>R 122,40</b>         | <b>R 129,20</b> | <b>R 136,00</b>   | <b>R 142,80</b> | <b>R 149,60</b> |
| <b>0,00</b>                           | -R 656 513              | -R 656 513      | -R 656 513        | -R 656 513      | -R 656 513      |
| <b>0,00</b>                           | -R 656 513              | -R 656 513      | -R 656 513        | -R 656 513      | -R 656 513      |
| <b>0,00</b>                           | -R 656 513              | -R 656 513      | <b>-R 656 513</b> | -R 656 513      | -R 656 513      |
| <b>0,00</b>                           | -R 656 513              | -R 656 513      | -R 656 513        | -R 656 513      | -R 656 513      |
| <b>0,00</b>                           | -R 656 513              | -R 656 513      | -R 656 513        | -R 656 513      | -R 656 513      |
| <b>BREAKEVEN YIELD (Cartons/Ha)</b>   | <b>5364</b>             | <b>5081</b>     | <b>4827</b>       | <b>4597</b>     | <b>4388</b>     |

| <b>Costs Of Production</b> | <b>R/Ha</b> |
|----------------------------|-------------|
| Planting material          | 81 908,75   |
| Fertiliser                 | 31 751,26   |
| Herbicides                 | 5 937,45    |
| Pesticides                 | 1 735,49    |
| Fungicides                 | 5 860,32    |
| Casual labour              | 128 518,56  |
| Trellising systems         | 325 905,00  |
| Fuel                       | 2685,82     |
| Repairs & Maintenance      | 7 150,18    |
| Interest                   | 65 059,81   |



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