

**ENTERPRISE BUDGET**

|                               |                |                      |                         |
|-------------------------------|----------------|----------------------|-------------------------|
| <b>Classification</b>         | Vegetable      | <b>Province</b>      | Western Cape            |
| <b>Enterprise Budget Name</b> | Spinach        | <b>District</b>      | Cape Metropole          |
| <b>Land Size</b>              | 1 Hectare      | <b>Area</b>          | Kuilsriver/Kraaifontein |
| <b>Date Developed</b>         | 31 May 2015    | <b>Latest update</b> | 28 August 2024          |
| <b>Developer</b>              | Peliwe Mgudlwa | <b>Updater</b>       | Ziyanda Poswa           |
| <b>Soil Type</b>              | Sandy          |                      |                         |

Use this enterprise budget as an aid in the planning process.

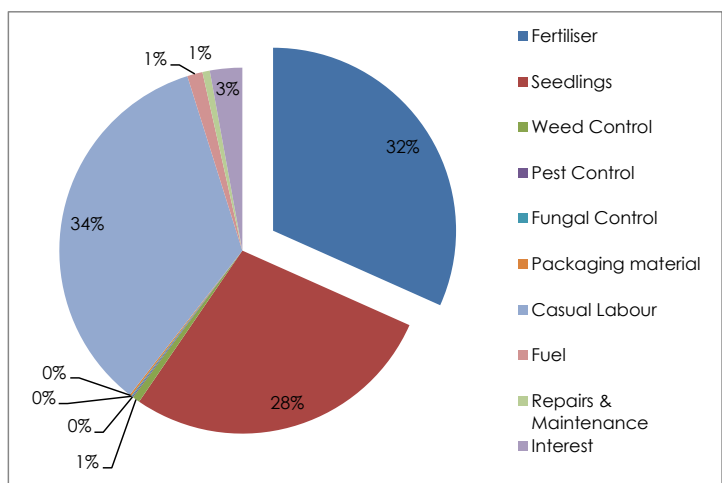
| Description                                                   | Unit      | Price Per Unit | Quantity     | Per Ha            | Value Per Yield Unit |
|---------------------------------------------------------------|-----------|----------------|--------------|-------------------|----------------------|
| <b>GROSS INCOME</b>                                           |           |                | <b>35,00</b> | <b>682 915,45</b> | <b>19 511,87</b>     |
| <b>Product Income</b>                                         |           |                |              |                   |                      |
| Spinach                                                       | Ton       | 19 511,87      | 35,00        | 682 915,45        | 19 511,87            |
| <b>MARKETING COSTS Market</b>                                 | 12,5%     |                |              | 85 364,43         | 2 438,98             |
| <b>GROSS INCOME minus MARKETING COSTS</b>                     |           |                |              | <b>597 551,02</b> | <b>17 072,89</b>     |
| <b>TOTAL ALLOCATABLE VARIABLE COSTS</b>                       |           |                |              | <b>156 372,65</b> | <b>4 467,79</b>      |
| <b>DIRECTLY ALLOCATABLE VARIABLE COSTS</b>                    |           |                |              | <b>153 141,11</b> | <b>4 375,46</b>      |
| <b>A) PRE-HARVEST COST</b>                                    |           |                |              |                   |                      |
| <b>PLANTING MATERIAL</b>                                      |           |                |              | <b>44 850,00</b>  | <b>1 281,43</b>      |
| Spinach Seedlings                                             | Seedlings | 0,75           | 60 000,00    | 44 850,00         | 1 281,43             |
| <b>FERTILISER</b>                                             |           |                |              | <b>50 992,61</b>  | <b>1 456,93</b>      |
| 3:1:5 (38)                                                    | Ton       | 13 895,45      | 1,50         | 20 843,18         | 595,52               |
| Lime Ammonium Nitrate (28)                                    | Ton       | 9 972,98       | 1,93         | 19 247,85         | 549,94               |
| Turbo-31 10:1:5                                               | Ton       | 9 430,00       | 0,39         | 3 715,42          | 106,15               |
| Potassium (K)                                                 | Ton       | 18 239,00      | 0,39         | 7 186,17          | 205,32               |
| <b>HERBICIDES</b>                                             |           |                |              | <b>1 061,13</b>   | <b>30,32</b>         |
| Paraquat 200SL                                                | L         | 166,51         | 5,00         | 832,53            | 23,79                |
| Diquat 80/Paraquat 120 SL                                     | L         | 228,60         | 1,00         | 228,60            | 6,53                 |
| <b>PESTICIDES/INSECTICIDES</b>                                |           |                |              | <b>151,61</b>     | <b>4,33</b>          |
| Mevinphos 500 SL                                              | L         | 721,05         | 0,15         | 108,16            | 3,09                 |
| Deltamethrin 25 EC                                            | L         | 190,29         | 0,08         | 15,22             | 0,43                 |
| Buffer / alkylated phenol-ethylene oxide                      | L         | 47,05          | 0,60         | 28,23             | 0,81                 |
| <b>FUNGICIDES</b>                                             |           |                |              | <b>152,90</b>     | <b>4,37</b>          |
| Tebuconazole 250 EW                                           | L         | 611,60         | 0,25         | 152,90            | 4,37                 |
| <b>CASUAL LABOUR</b>                                          |           |                |              | <b>2 702,84</b>   | <b>77,22</b>         |
| Casual Labour Planting/Hour                                   | R/Manhour | 27,58          | 96,00        | 2 647,68          | 75,65                |
| Casual Labour Fertiliser Spread/Hour                          | R/Manhour | 27,58          | 2,00         | 55,16             | 1,58                 |
| <b>IRRIGATION &amp; ELECRICITY</b>                            |           |                |              |                   | <b>0,00</b>          |
| <b>B) HARVEST COSTS</b>                                       |           |                |              | <b>52 980,08</b>  | <b>1 513,72</b>      |
| Casual Labour Harvesting/Day                                  | R/Manday  | 248,22         | 213,44       | 52 980,08         | 1 513,72             |
| <b>PACKAGING MATERIAL</b>                                     |           |                |              | <b>249,95</b>     | <b>7,14</b>          |
| String                                                        | Kg        | 49,99          | 5            | 249,95            | 7,14                 |
| <b>GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS</b> |           |                |              | <b>444 409,91</b> | <b>12 697,43</b>     |

|                                                            |   |       |                   |                  |
|------------------------------------------------------------|---|-------|-------------------|------------------|
| <b>INDIRECTLY ALLOCATABLE VARIABLE COSTS</b>               |   |       | <b>3 231,54</b>   | <b>92,33</b>     |
| <b>C) PRE-HARVEST COST</b>                                 |   |       |                   |                  |
| Fuel                                                       | L | 20,33 | 1 838,98          | 52,54            |
| Repairs & Maintenance                                      |   |       | 703,54            | 20,10            |
| <b>D) HARVEST COSTS</b>                                    |   |       |                   |                  |
| Fuel                                                       | L | 20,33 | 346,98            | 9,91             |
| Repairs & Maintenance                                      |   |       | 342,04            | 9,77             |
| <b>GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS</b> |   |       | <b>441 178,37</b> | <b>12 605,10</b> |
| Interest on Working Capital                                |   |       | 4 593,45          | 131,24           |
| <b>MARGIN ABOVE SPECIFIED COSTS</b>                        |   |       | <b>436 584,92</b> | <b>12 473,85</b> |

|                                 |  |        |  |  |
|---------------------------------|--|--------|--|--|
| <b>NOTES:</b>                   |  |        |  |  |
| Interest Rate                   |  | 11,75% |  |  |
| Growing period of Crop (Months) |  | 3      |  |  |

| <b><u>SENSITIVITY ANALYSIS</u></b>    |                      |                    |                    |                    |                    |
|---------------------------------------|----------------------|--------------------|--------------------|--------------------|--------------------|
| <b>YIELD (Ton/ha)</b>                 | <b>PRICE (R/Ton)</b> |                    |                    |                    |                    |
| <b>YIELD CHANGE AT 10% INCREMENTS</b> | <b>LESS 10%</b>      | <b>LESS 5%</b>     | <b>ACTUAL</b>      | <b>ADD 5%</b>      | <b>ADD 10%</b>     |
|                                       | <b>R 17 560,68</b>   | <b>R 18 536,28</b> | <b>R 19 511,87</b> | <b>R 20 487,46</b> | <b>R 21 463,06</b> |
| <b>28</b>                             | R 245 369            | R 272 685          | R 300 002          | R 327 318          | R 354 635          |
| <b>32</b>                             | R 306 831            | R 337 562          | R 368 293          | R 399 025          | R 429 756          |
| <b>35</b>                             | R 368 293            | R 402 439          | R 436 585          | R 470 731          | R 504 876          |
| <b>39</b>                             | R 429 756            | R 467 316          | R 504 876          | R 542 437          | R 579 997          |
| <b>42</b>                             | R 491 218            | R 532 193          | R 573 168          | R 614 143          | R 655 118          |
| <b>BREAKEVEN YIELD (Ton/ha)</b>       | <b>14</b>            | <b>13</b>          | <b>13</b>          | <b>12</b>          | <b>11</b>          |

| <b>Costs Of Production</b> | <b>R/Ha</b> |
|----------------------------|-------------|
| Fertiliser                 | 50 992,61   |
| Seedlings                  | 44 850,00   |
| Weed Control               | 1 061,13    |
| Pest Control               | 151,61      |
| Fungal Control             | 152,90      |
| Packaging material         | 249,95      |
| Casual Labour              | 55 682,92   |
| Fuel                       | 2 185,96    |
| Repairs & Maintenance      | 1 045,58    |
| Interest                   | 4 593,45    |



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