



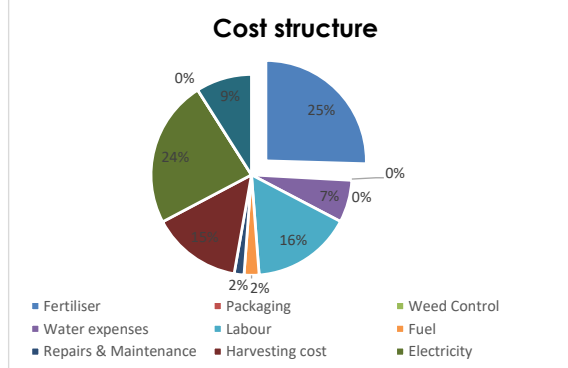
| ENTERPRISE BUDGET                                             |                                    |                |                   |           |                      |
|---------------------------------------------------------------|------------------------------------|----------------|-------------------|-----------|----------------------|
| Classification                                                | Nuts                               | Province       | Western Cape      |           |                      |
| Enterprise Budget Name                                        | Pecan nuts (Year 5)                | District       | Western Cape      |           |                      |
| Land Size                                                     | 1 Hectare                          | Area           | Western Cape      |           |                      |
| Date Developed                                                | 19 September 2023                  | Date Updated   | 23 September 2024 |           |                      |
| Developer                                                     | Mzwanele Lingani/Ayabonga Sibulali | Updater        | Mzwanele Lingani  |           |                      |
| Soil Type                                                     | Various types                      |                |                   |           |                      |
| Use this enterprise budget as an aid in the planning process. |                                    |                |                   |           |                      |
|                                                               | Unit                               | Price Per Unit | Quantity          | Per Ha    | Value Per Yield Unit |
| GROSS INCOME                                                  |                                    |                | 0,66              | 60 279,78 | 91 333,00            |
| Product Income                                                |                                    |                |                   |           |                      |
| Pecan nuts                                                    | Ton                                | 91 333,00      | 0,66              | 60 279,78 | 91 333,00            |
| MARKETING COSTS                                               | Ton                                | 91 333,00      | 0,00              | 0,00      | 0,00                 |
| GROSS INCOME minus MARKETING COSTS                            |                                    |                |                   | 60 279,78 | 91 333,00            |
| TOTAL ALLOCATABLE VARIABLE COSTS                              |                                    |                |                   | 37 752,09 | 57 200,13            |
| DIRECTLY ALLOCATABLE VARIABLE COSTS                           |                                    |                |                   | 35 783,78 | 54 217,85            |
| A) PRE-HARVEST COST                                           |                                    |                |                   |           |                      |
| FERTILISER                                                    |                                    |                |                   | 12 560,74 | 19 031,42            |
| 3:1:5 (38)                                                    | Ton                                | 33 729,50      | 0,11              | 3 710,25  | 5 621,58             |
| Lime Ammonium Nitrate (28)                                    | Ton                                | 9 972,98       | 0,11              | 1 097,03  | 1 662,16             |
| Copper                                                        | Kg                                 | 171,87         | 0,04              | 6,87      | 10,42                |
| Nitrogen (N)                                                  | Ton                                | 22 839,00      | 0,14              | 3 197,46  | 4 844,64             |
| Calcium Nitrate                                               | Ton                                | 9 640,00       | 0,14              | 1 349,60  | 2 044,85             |
| Potassium (K)                                                 | Ton                                | 18 239,00      | 0,14              | 2 553,46  | 3 868,88             |
| Zinc                                                          | Ton                                | 4 614,80       | 0,14              | 646,07    | 978,90               |
| WATER COSTS                                                   |                                    |                |                   | 3 365,00  | 5 098,48             |
| Water expenses                                                | Ha                                 | 3 365,00       | 1,00              | 3 365,00  | 5 098,48             |
| ELECTRICITY COSTS                                             |                                    |                |                   | 11 715,00 | 17 750,00            |
| Electricity¹                                                  | kWh                                | 2,34           | 5 000,00          | 11 715,00 | 17 750,00            |
| CASUAL LABOUR                                                 |                                    |                |                   | 992,88    | 1 504,36             |
| Casual Labour Pruning/Day                                     | R/Manday                           | 248,22         | 4,00              | 992,88    | 1 504,36             |
| B) HARVEST COSTS                                              |                                    |                |                   | 7 150,16  | 10 833,58            |
| Casual Labour Harvesting/Day                                  | R/Manday                           | 248,22         | 28,00             | 6 950,16  | 10 530,55            |
| Packaging                                                     | R/500Kg Bag                        | 100,00         | 2,00              | 200,00    | 303,03               |
| GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS        |                                    |                |                   | 24 496,00 | 37 115,15            |
| INDIRECTLY ALLOCATABLE VARIABLE COSTS                         |                                    |                |                   | 1 968,31  | 2 982,28             |
| C) PRE-HARVEST COST                                           |                                    |                |                   |           |                      |
| Fuel                                                          | L                                  | 20,82          |                   | 200,89    | 304,38               |
| Repairs & Maintenance                                         |                                    |                |                   | 69,60     | 105,46               |
| D) HARVEST COSTS                                              |                                    |                |                   |           |                      |
| Fuel                                                          | L                                  | 20,82          |                   | 986,27    | 1 494,35             |
| Repairs & Maintenance                                         |                                    |                |                   | 711,54    | 1 078,09             |
| GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS           |                                    |                |                   | 22 527,69 | 34 132,87            |
| Interest on Working Capital                                   |                                    |                |                   | 4 435,87  | 6 721,02             |
| MARGIN ABOVE SPECIFIED COSTS                                  |                                    |                |                   | 18 091,82 | 27 411,89            |

**NOTES:**

|                                 |        |
|---------------------------------|--------|
| Interest Rate                   | 11,75% |
| Growing period of Crop (Months) | 12     |
| Inter row spacing (m)           | 11,33  |
| Intra-row spacing (m)           | 7,38   |
| Tree replacement %              | 6%     |

| SENSITIVITY ANALYSIS            |                 |                 |                 |                 |                  |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|------------------|
| YIELD (ton/ha)                  | PRICE (R/ton)   |                 |                 |                 |                  |
| YIELD CHANGE AT 10% INCREMENTS  | LESS 10%        | LESS 5%         | ACTUAL          | ADD 5%          | ADD 10%          |
|                                 | <b>R 82 200</b> | <b>R 86 766</b> | <b>R 91 333</b> | <b>R 95 900</b> | <b>R 100 466</b> |
| <b>0,53</b>                     | R 1 213         | R 3 625         | R 6 036         | R 8 447         | R 10 858         |
| <b>0,59</b>                     | R 6 639         | R 9 351         | R 12 064        | R 14 776        | R 17 489         |
| <b>0,66</b>                     | R 12 064        | R 15 078        | R 18 092        | R 21 106        | R 24 120         |
| <b>0,73</b>                     | R 17 489        | R 20 804        | R 24 120        | R 27 435        | R 30 751         |
| <b>0,79</b>                     | R 22 914        | R 26 531        | R 30 148        | R 33 765        | R 37 381         |
| <b>BREAKEVEN YIELD (Ton/Ha)</b> | <b>0,51</b>     | <b>0,49</b>     | <b>0,46</b>     | <b>0,44</b>     | <b>0,42</b>      |

| Costs Of Production   | R/Ha      |
|-----------------------|-----------|
| Fertiliser            | 12 560,74 |
| Packaging             | 200,00    |
| Weed Control          | 0,00      |
| Water expenses        | 3 365,00  |
| Labour                | 7 943,04  |
| Fuel                  | 1 187,17  |
| Repairs & Maintenance | 781,14    |
| Harvesting cost       | 7150,16   |
| Electricity           | 11 715,00 |
| Contractor            | 0,00      |
| Interest              | 4 435,87  |

**Disclaimer**

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