

| ENTERPRISE BUDGET                                             |                    |                |                           |           |                      |
|---------------------------------------------------------------|--------------------|----------------|---------------------------|-----------|----------------------|
| Classification                                                | Fruit              | Province       | Western Cape              |           |                      |
| Enterprise Budget Name                                        | Olive Oil (Yr 7-8) | District       | Garden Route/Little Karoo |           |                      |
| Land Size                                                     | 1 Hectare          | Area           | Kana/Oudtsh/P Albert      |           |                      |
| Date Developed                                                | 30 October 2015    | Date updated   | 12 March 2024             |           |                      |
| Developer                                                     | Mzwanele Lingani   | Updater        | Mzwanele Lingani          |           |                      |
| Soil Type                                                     | Sandy/Loam         |                |                           |           |                      |
| Use this enterprise budget as an aid in the planning process. |                    |                |                           |           |                      |
| Description                                                   | Unit               | Price Per Unit | Quantity                  | Per Ha    | Value Per Yield Unit |
| GROSS INCOME                                                  |                    |                | 7,50                      | 67 500,00 | 9 000,00             |
| Product Income                                                |                    |                |                           |           |                      |
| Olive Oil                                                     | Ton                | 9 000,00       | 7,50                      | 67 500,00 | 9 000,00             |
| MARKETING COSTS                                               |                    |                | 7,50                      | 0,00      | 0,00                 |
| GROSS INCOME minus MARKETING COSTS                            |                    |                |                           | 67 500,00 | 9 000,00             |
| TOTAL ALLOCATABLE VARIABLE COSTS                              |                    |                |                           | 46 267,37 | 6 168,98             |
| DIRECTLY ALLOCATABLE VARIABLE COSTS                           |                    |                |                           | 44 465,24 | 5 928,70             |
| A) PRE-HARVEST COST                                           |                    |                |                           |           |                      |
| FERTILISER                                                    |                    |                |                           | 10 453,48 | 1 393,80             |
| Lime Ammonium Nitrate (28)                                    | Ton                | 9 972,98       | 0,08                      | 797,84    | 106,38               |
| Magnesium Sulphate                                            | Ton                | 6 640,00       | 0,02                      | 132,80    | 17,71                |
| Nitrogen (N)                                                  | Ton                | 22 839,00      | 0,24                      | 5 481,36  | 730,85               |
| Potassium (K)                                                 | Ton                | 18 239,00      | 0,19                      | 3 465,41  | 462,05               |
| Solubor                                                       | L                  | 63,43          | 1,20                      | 76,12     | 10,15                |
| Borax                                                         | Ton                | 34 533,12      | 0,01                      | 172,67    | 23,02                |
| Zinc Sulphate                                                 | Ton                | 32 729,00      | 0,01                      | 327,29    | 43,64                |
| HERBICIDES                                                    |                    |                |                           | 619,74    | 82,63                |
| Glyphosate 360 SL                                             | L                  | 95,57          | 3,00                      | 286,72    | 38,23                |
| Paraquat 200SL                                                | L                  | 166,51         | 2,00                      | 333,01    | 44,40                |
| PESTICIDES                                                    |                    |                |                           | 6 487,29  | 864,97               |
| Azinphos-methyl                                               | L                  | 366,31         | 2,50                      | 915,78    | 122,10               |
| Demeton-s-methyl                                              | L                  | 421,26         | 1,00                      | 421,26    | 56,17                |
| Spinetoram 250 WG                                             | Kg                 | 8 277,71       | 0,60                      | 4 966,63  | 662,22               |
| Bifenthrin(pyrethroid) 100g/L                                 | L                  | 306,05         | 0,60                      | 183,63    | 24,48                |
| FUNGICIDES                                                    |                    |                |                           | 4 304,25  | 573,90               |
| Mancozeb 800WP                                                | Kg                 | 111,00         | 4,00                      | 444,01    | 59,20                |
| Captab 50 SC                                                  | L                  | 248,96         | 1,50                      | 373,45    | 49,79                |
| Cuprous oxide 86% WG                                          | Kg                 | 399,61         | 4,40                      | 1 758,30  | 234,44               |
| Copper Oxychloride                                            | Kg                 | 172,85         | 10,00                     | 1 728,49  | 230,46               |
| CASUAL LABOUR                                                 |                    |                |                           | 3 475,08  | 463,34               |
| Casual Labour Pruning/Day                                     | R/Manday           | 248,22         | 14,00                     | 3 475,08  | 463,34               |
| IRRIGATION & ELECRICITY                                       |                    |                |                           | 1 750,00  | 233,33               |
| B) HARVEST COSTS                                              |                    |                |                           |           |                      |
| CASUAL LABOUR                                                 |                    |                |                           | 17 375,40 | 2 316,72             |
| Casual Labour Harvesting/Day                                  | R/Manday           | 248,22         | 70,00                     | 17 375,40 | 2 316,72             |
| GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS        |                    |                |                           | 23 034,76 | 3 071,30             |

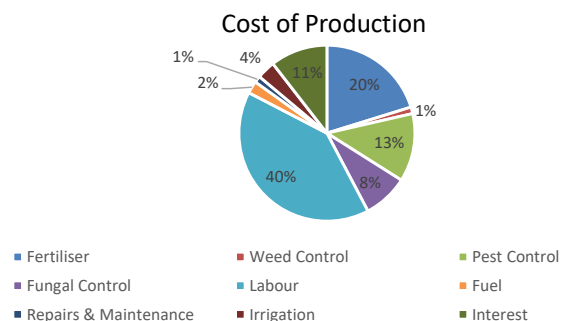
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|------------------------------------------------------------|---|-------|------------------|-----------------|
| <b>INDIRECTLY ALLOCATABLE VARIABLE COSTS</b>               |   |       | <b>1 802,13</b>  | <b>240,28</b>   |
| <b>C) PRE-HARVEST COST</b>                                 |   |       |                  |                 |
| Fuel                                                       | L | 20,88 | 622,41           | 82,99           |
| Repairs & Maintenance                                      |   |       | 373,47           | 49,80           |
| <b>D) HARVEST COSTS</b>                                    |   |       |                  |                 |
| Fuel                                                       | L | 20,88 | 554,22           | 73,90           |
| Repairs & Maintenance                                      |   |       | 252,03           | 33,60           |
| <b>GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS</b> |   |       | <b>21 232,63</b> | <b>2 831,02</b> |
| Interest on Working Capital                                |   |       | 5 436,42         | 724,86          |
| <b>MARGIN ABOVE SPECIFIED COSTS</b>                        |   |       | <b>15 796,21</b> | <b>2 106,16</b> |

**NOTES:**

Interest Rate 11,75%  
Growing period of Crop (Months) 12

| <b>SENSITIVITY ANALYSIS</b>           |                      |                |                |                |                |
|---------------------------------------|----------------------|----------------|----------------|----------------|----------------|
| <b>YIELD (Ton/ha)</b>                 | <b>PRICE (R/Ton)</b> |                |                |                |                |
| <b>YIELD CHANGE AT 10% INCREMENTS</b> | <b>LESS 10%</b>      | <b>LESS 5%</b> | <b>ACTUAL</b>  | <b>ADD 5%</b>  | <b>ADD 10%</b> |
|                                       | <b>R 8 100</b>       | <b>R 8 550</b> | <b>R 9 000</b> | <b>R 9 450</b> | <b>R 9 900</b> |
| <b>6,00</b>                           | -R 3 104             | -R 404         | R 2 296        | R 4 996        | R 7 696        |
| <b>6,75</b>                           | R 2 971              | R 6 009        | R 9 046        | R 12 084       | R 15 121       |
| <b>7,50</b>                           | R 9 046              | R 12 421       | R 15 796       | R 19 171       | R 22 546       |
| <b>8,25</b>                           | R 15 121             | R 18 834       | R 22 546       | R 26 259       | R 29 971       |
| <b>9,00</b>                           | R 21 196             | R 25 246       | R 29 296       | R 33 346       | R 37 396       |
| <b>BREAKEVEN YIELD (Ton/Ha)</b>       | <b>6,38</b>          | <b>6,05</b>    | <b>5,74</b>    | <b>5,47</b>    | <b>5,22</b>    |

| <b>Costs Of Production</b> | <b>R/Ha</b> |
|----------------------------|-------------|
| Fertiliser                 | 10 453,48   |
| Weed Control               | 619,74      |
| Pest Control               | 6 487,29    |
| Fungal Control             | 4 304,25    |
| Labour                     | 20 850,48   |
| Fuel                       | 1 176,63    |
| Repairs & Maintenance      | 625,50      |
| Irrigation                 | 1 750,00    |
| Interest                   | 5 436,42    |



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