



**Western Cape  
Government**  
**FOR YOU**

Department of Agriculture

## **Summary of Game Auction Results: February 2024**

01 March 2024

A photograph of a zebra grazing in a lush green field. The zebra is positioned in the center-left of the frame, facing left. In the background, there are several trees and bushes under a clear sky.

## INDEMNITY

The Western Cape Department of Agriculture prepared this data/information as accurately as possible. However, as this document contains data from various sources, its correctness cannot be guaranteed. Any person using this information will be doing so at own risk and the said organisation or any other party will under no circumstances be responsible for any loss suffered by any person/organisation using the information contained in this document.

A large herd of wildebeests is shown in a natural savanna setting. The animals are dark brown with distinct white stripes on their faces and legs. One wildebeest in the center is facing the camera. The background is a soft-focus green landscape.

## Some interesting facts up till end of February 2024

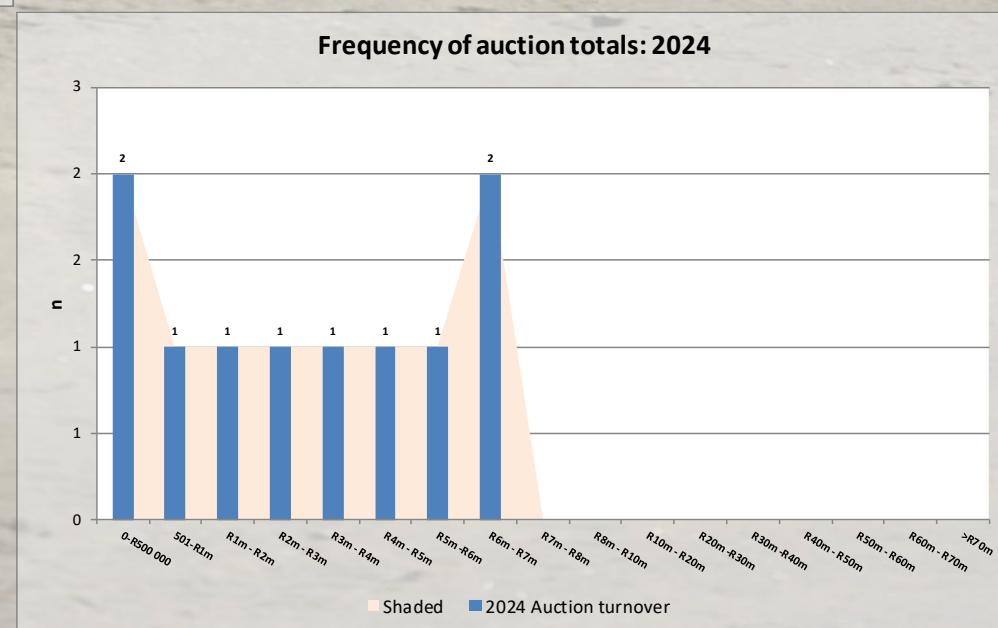
- 2024 New record of 164 auctions (Previous record 155)
- 10 game auctions in February (previous record was 9)
- 1 934 animals sold
- Gross turnover R31,5 million
- Colour variants ♂ 14,7% of sales (numbers)

**PERFORMANCE OF GAME AUCTION INDUSTRY: 2020 - February 2024**

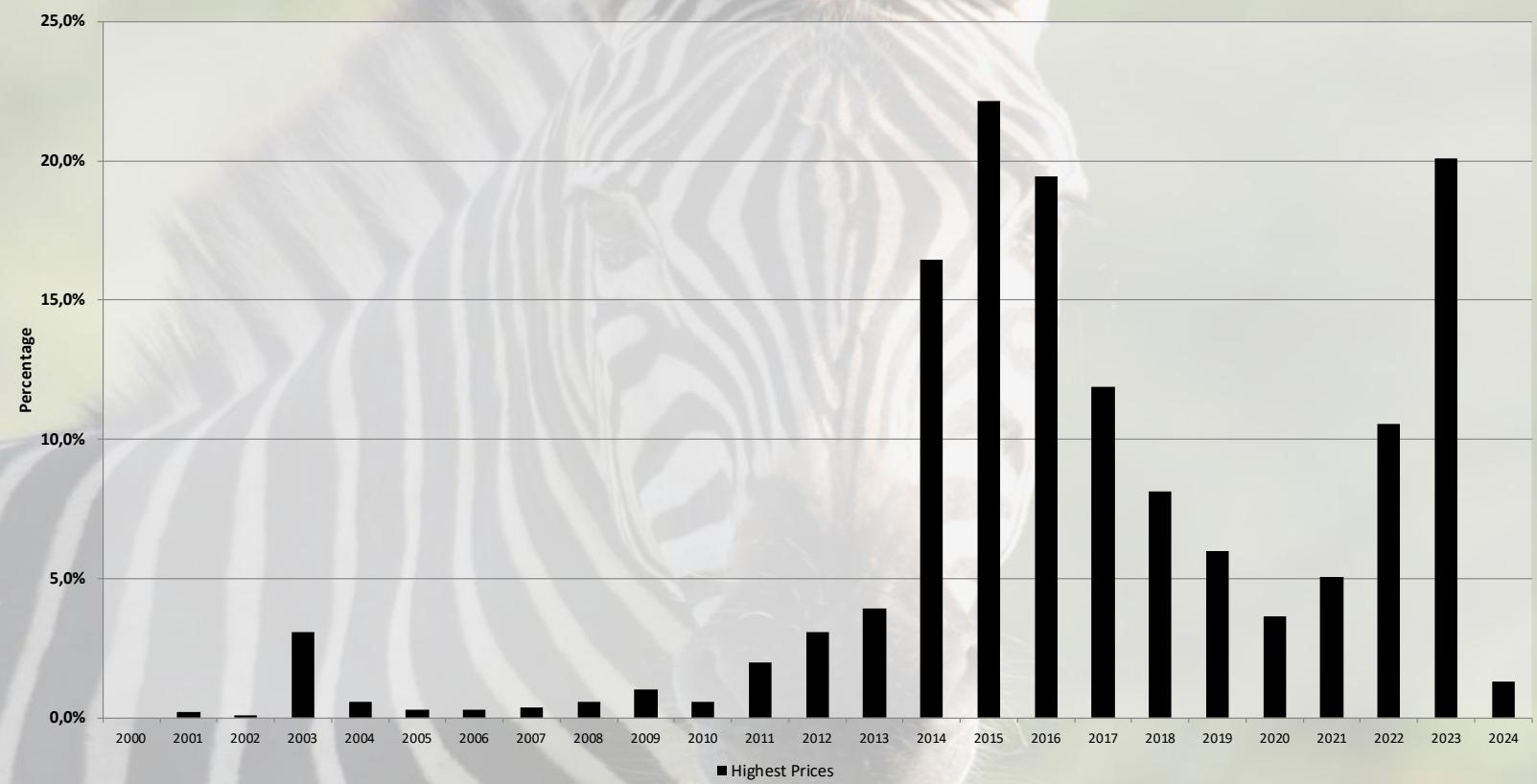
Data below focusses on actual animal (game) sales and excludes hunting, livestock and other tourism sales

	2020	2021	2022	2023	2024	% Change
<b>Number of Auctions</b>	112	147	152	166	10	<b>-94,0%</b>
<b>Gross Turnover</b>	R254 636 216	R353 301 286	R500 851 810	R648 314 475	R31 470 710	<b>-95,1%</b>
<b>Total head of game sold</b>	28 567	38 283	49 512	54 296	1 920	<b>-96,5%</b>
<b>Average Auction Turnover</b>	R2 273 538	R2 403 410	R3 295 078	R3 905 509	R3 147 071	<b>-19,4%</b>
<b>Average Auction Turnover: Quarter 1</b>	R3 302 027	R2 448 305	R3 029 833	R5 432 184	R3 147 071	
<b>Average Auction Turnover: Quarter 2</b>	R1 316 507	R2 286 830	R3 164 143	R3 344 303	-	
<b>Average Auction Turnover: Quarter 3</b>	R2 351 865	R2 611 000	R3 766 443	R4 041 855	-	
<b>Average Auction Turnover: Quarter 4</b>	R2 210 074	R1 716 930	R2 217 770	R1 744 941	-	
<b>Average Number of game per auction sold</b>	255	260	326	327	192	<b>-41,3%</b>
<b>Average head of game sold: Quarter 1</b>	283	233	315	354	192	
<b>Average head of game sold: Quarter 2</b>	232	300	382	350	-	
<b>Average head of game sold: Quarter 3</b>	253	229	282	302	-	
<b>Average head of game sold: Quarter 4</b>	298	300	263	250	-	
<b>Average percentage of animals sold per auction</b>	85,8%	89,9%	88,8%	92,0%	93,4%	
<b>Average number of lots on offer</b>	85	83	90	86	75	
<b>Percentage of lots on offer sold</b>	81,2%	87,8%	87,5%	91,1%	91,3%	
<b>Colour variants sold as % of total</b>	9,2%	9,9%	11,4%	12,0%	14,7%	
<b>Average price per head sold: Quarter 1</b>	R11 681	R10 492	R9 608	R15 337	R16 391	
<b>Average price per head sold: Quarter 2</b>	R5 683	R7 611	R8 288	R9 552	-	
<b>Average price per head sold: Quarter 3</b>	R9 312	R11 383	R13 335	R13 364	-	
<b>Average price per head sold: Quarter 4</b>	R7 478	R5 731	R8 423	R6 970	-	
<b>Analysis of Timed vs Live auctions:</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	
<b>Share in Gross Turnover per year:</b>						
- Timed Auctions (%)	67,0%	38,3%	20,6%	19,4%	35,8%	
- Live Auctions (%)	33,0%	61,7%	79,4%	80,6%	64,2%	
<b>Rand/animal:</b>						
- Timed Auctions	R25 818	R24 815	R35 968	R27 365	R24 099	
- Live Auctions	R8 205	R16 327	R19 381	R15 745	R17 101	
<b>Number of animals/auction:</b>						
- Timed Auctions	219	212	143	195	122	
- Live Auctions	283	286	392	361	279	

February



## Highest/Record Prices



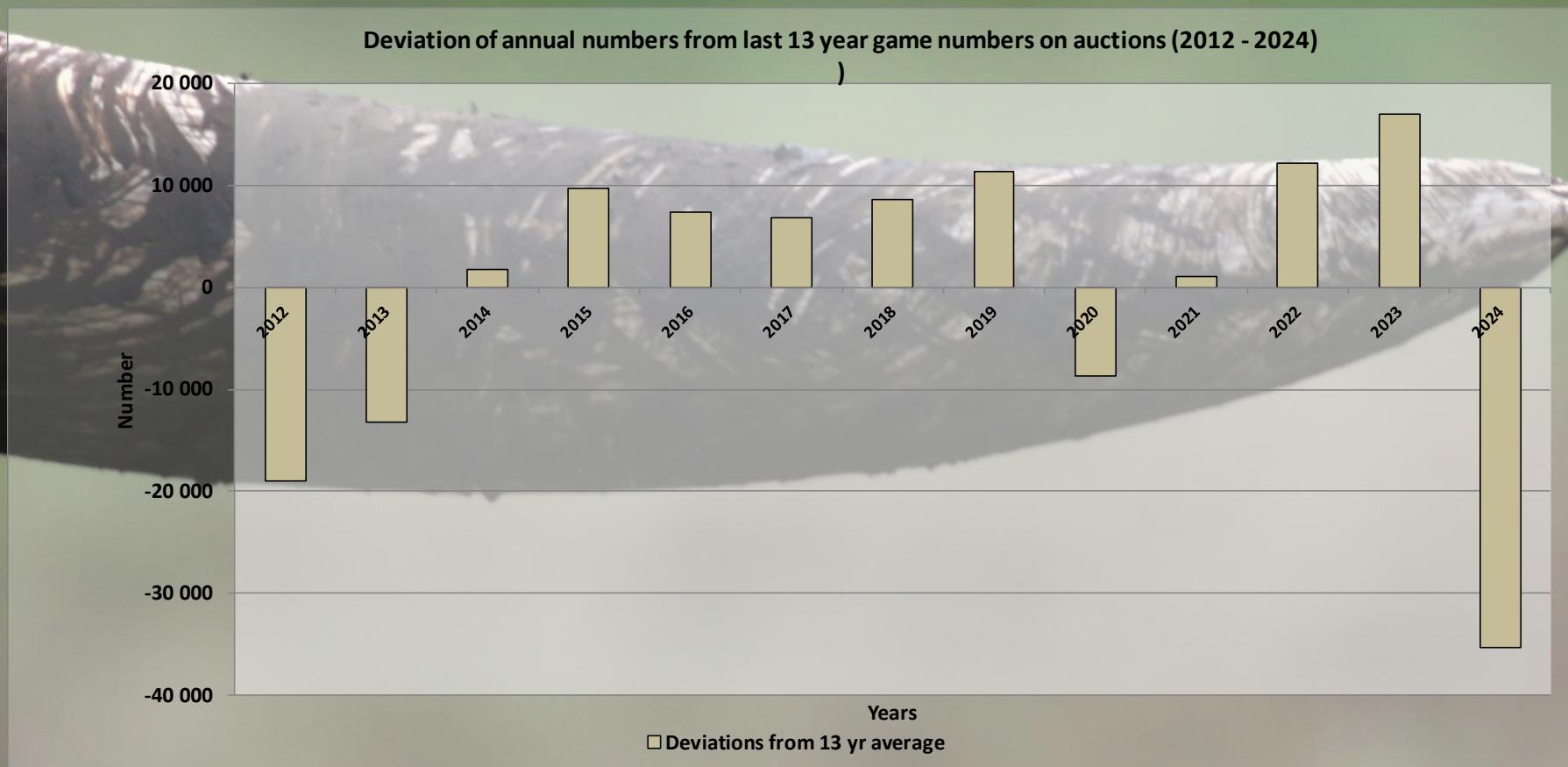
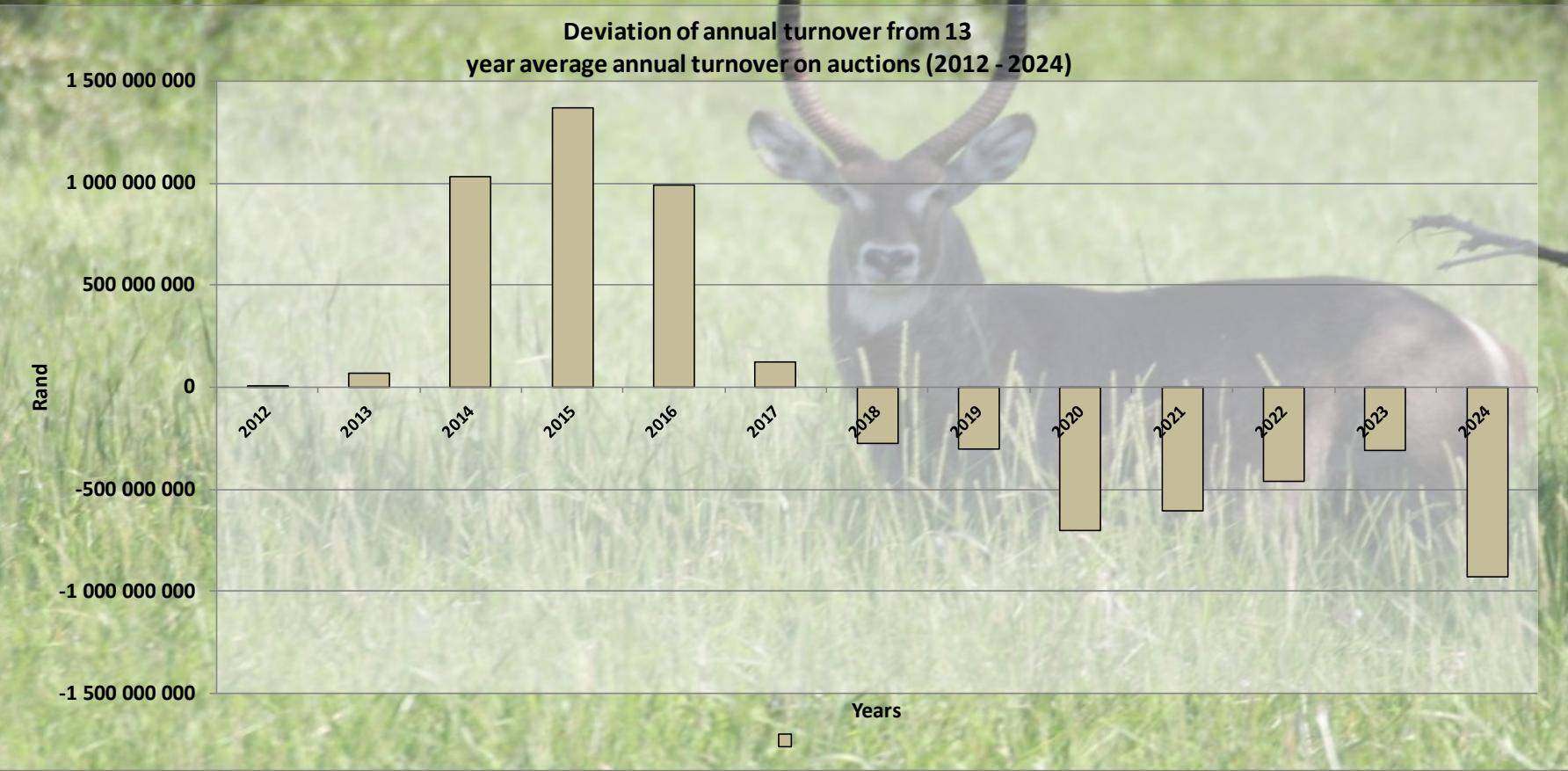
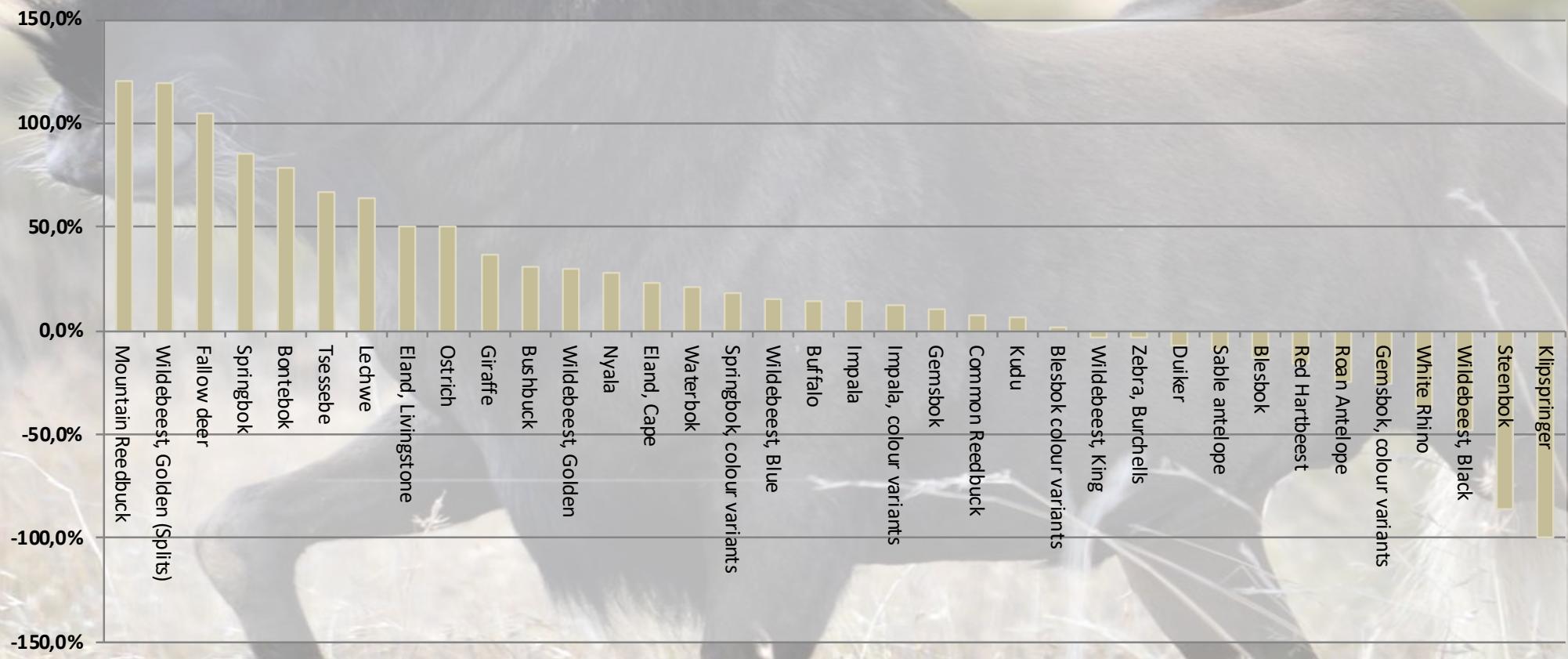


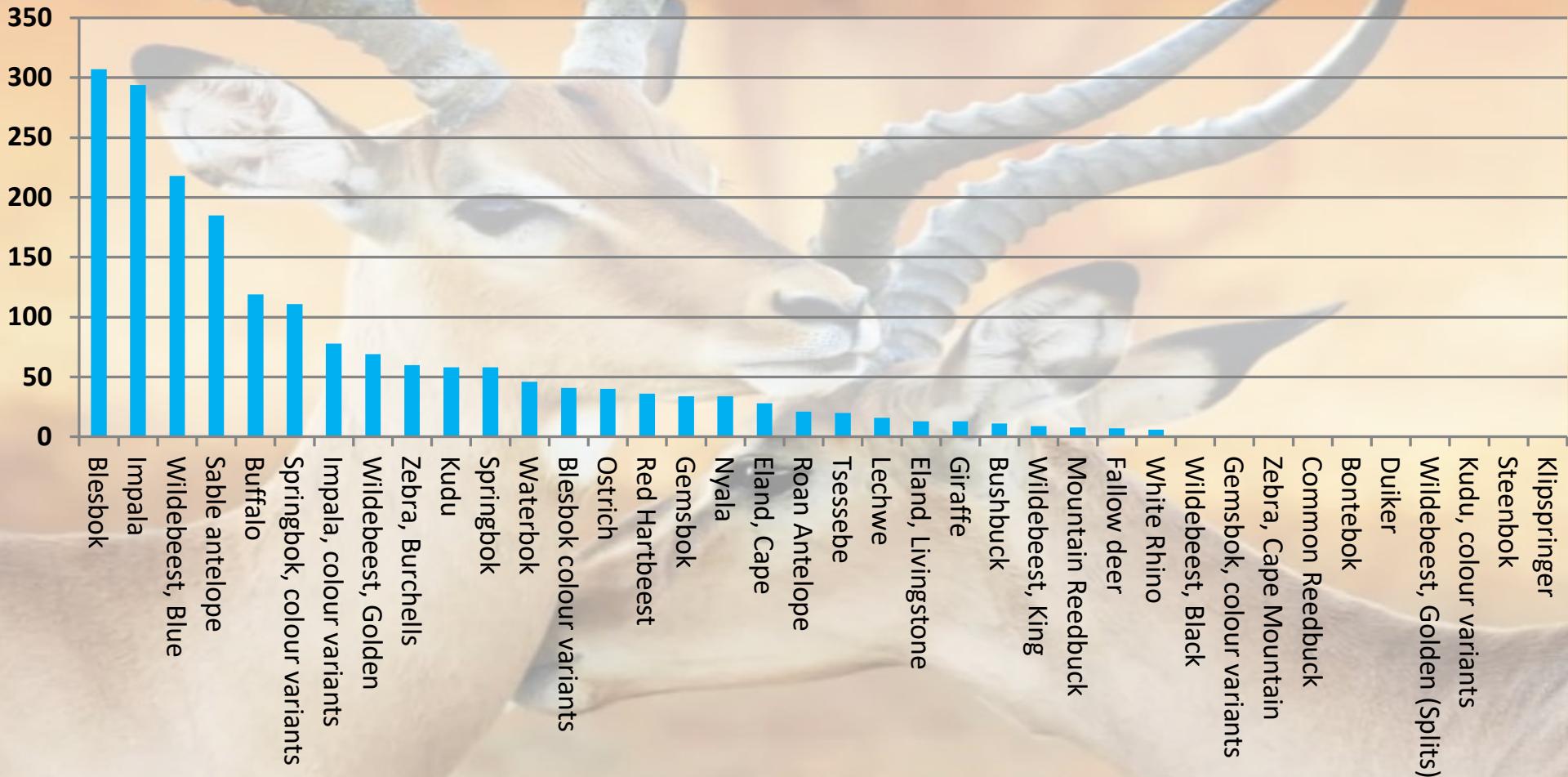
Photo: Riaan Nowers



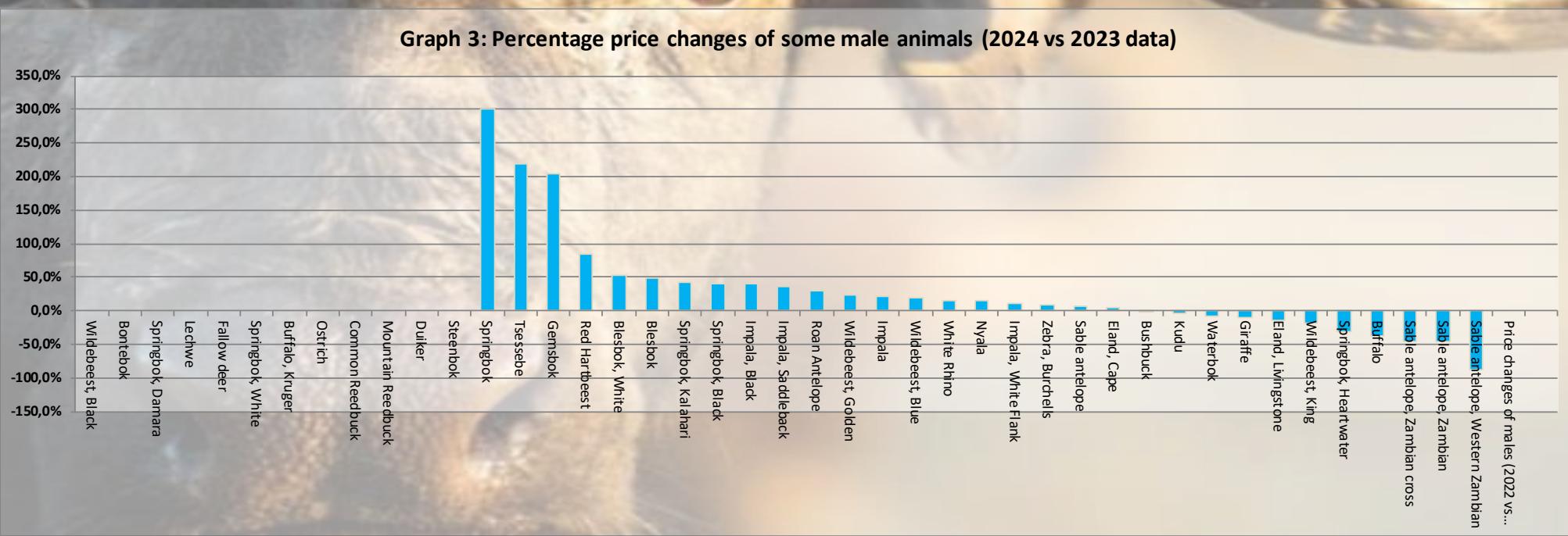
**Graph 1: Species' % sales growth in numbers (2023 vs 2022 data)**



## Graph 2: Number of animals per species sold during 2024



**Graph 3: Percentage price changes of some male animals (2024 vs 2023 data)**



Please note that data should be viewed against numbers transacted as in some cases when numbers sold are small, a single high value can skew the percentage deviation of that species

Thank you

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