



**Western Cape
Government**
FOR YOU

Department of Agriculture

Summary of Game Auction Results: August 2023

29 August 2023

A zebra is running through a lush green field with yellow wildflowers. In the background, there are green bushes and trees under a clear sky. The zebra is in the center of the frame, moving from left to right.

INDEMNITY

The Western Cape Department of Agriculture prepared this data/information as accurately as possible. However, as this document contains data from various sources, its correctness cannot be guaranteed. Any person using this information will be doing so at own risk and the said organisation or any other party will under no circumstances be responsible for any loss suffered by any person/organisation using the information contained in this document.

Some interesting facts up till end of August 2023

- 132 auctions
- 18 game auctions in August (previous month 19)
- Highest number of auctions in August 📍 21 (2019)
- 44 965 animals sold (end of July it was 40 115)
- Gross turnover R521,3 million (4,1% > 2022!)
- 4,6% increase in numbers per auction
- Colour variants 📍 12,2% of sales (numbers)
- Biggest increases in male animal prices:
 - Sable antelope, Matetsi
 - Springbok, Black
 - Sable antelope, Zambian X
 - Buffalo, East African
 - King Wildebeest
 - Black Springbok
 - Impala, White Flank
 - Blue Wildebeest

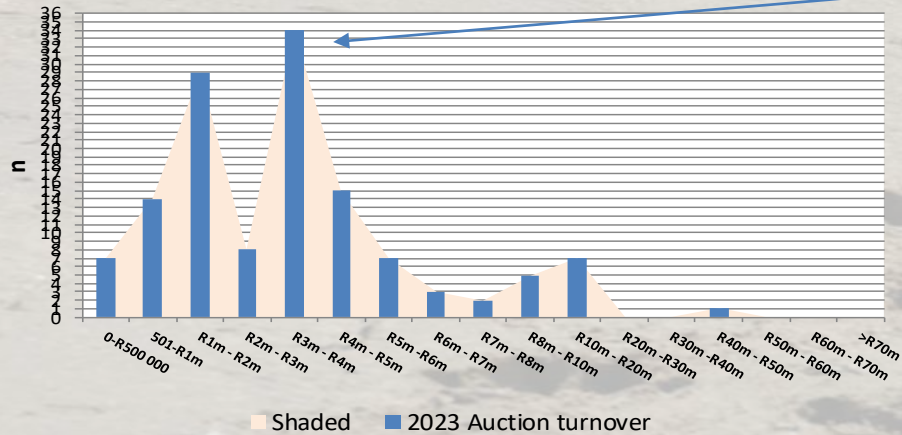
- Increases in numbers sold:
 - Wildebeest, Golden Splits
 - Mountain Reedbuck
 - Fallow Deer
 - Bontebok
 - Springbok
 - Tsessebe
 - Eland, Livingstone
 - Ostrich
 - Giraffe

Performance of Game Auction Industry: 2015 - August 2023										
Data below focusses on actual animal (game) sales and excludes hunting, livestock and other tourism sales										
	2015	2016	2017	2018	2019	2020	2021	2022	2023	% Change
Number of Auctions	128	127	137	143	151	112	147	152	132	-13.2%
Gross Turnover	R2 327 107 815	R1 953 438 736	R1 085 151 325	R737 817 664	R657 796 780	R254 636 216	R353 301 286	R500 851 810	R521 264 733	4.1%
Total head of game sold	46 982	44 605	44 058	45 929	48 626	28 567	38 283	49 502	44 965	-9.2%
Average Auction Turnover	R18 180 530	R15 381 407	R7 920 813	R5 159 564	R4 356 270	R2 273 538	R2 403 410	R3 295 078	R3 948 975	19.8%
Average Auction Turnover: Quarter 1	-	-	R12 886 963	R4 987 796	R8 120 426	R3 302 027	R2 448 305	R3 029 833	R5 432 184	
Average Auction Turnover: Quarter 2	-	-	R6 000 194	R4 027 752	R2 703 310	R1 316 507	R2 286 830	R3 164 143	R3 344 303	
Average Auction Turnover: Quarter 3	-	-	R8 019 562	R7 227 338	R4 540 771	R2 351 865	R2 611 000	R3 766 443	R3 628 031	
Average Auction Turnover: Quarter 4	-	-	R2 890 617	R1 618 001	R1 139 736	R2 210 074	R1 716 930	R2 217 770	-	
Average Number of game per auction sold	367	351	322	321	322	255	260	326	341	4.6%
Average head of game sold: Quarter 1			231	374	268	283	233	315	354	
Average head of game sold: Quarter 2			362	322	414	232	300	382	350	
Average head of game sold: Quarter 3			249	303	251	253	229	282	313	
Average head of game sold: Quarter 4			869	320	338	298	300	262	-	
Average percentage of animals sold per auction			86.7%	86.7%	89.3%	85.8%	89.9%	88.8%	91.3%	
Average number of lots on offer	-	-	-	91	101	85	83	90	87	
Percentage of lots on offer sold	-	-	-	87.4%	86.2%	81.2%	87.8%	87.5%	90.5%	
Colour variants sold as % of total	7.2%	7.0%	9.9%	10.8%	10.0%	9.2%	9.9%	11.4%	12.2%	
Average price per head sold: Quarter 1			R55 788	R13 322	R30 281	R11 681	R10 492	R9 608	R15 337	
Average price per head sold: Quarter 2			R16 583	R12 509	R6 531	R5 683	R7 611	R8 288	R9 552	
Average price per head sold: Quarter 3			R32 218	R23 874	R18 106	R9 312	R11 383	R13 335	R11 602	
Average price per head sold: Quarter 4			R3 325	R5 056	R3 371	R7 478	R5 731	R8 456	-	
Analysis of <i>Timed</i> vs <i>Live</i> auctions:	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Share in Gross Turnover per year:										
- Timed Auctions (%)	-	-	-	-	-	67.0%	38.3%	20.6%	21.3%	
- Live Auctions (%)	-	-	-	-	-	33.0%	61.7%	79.4%	78.7%	
Rand/animal:										
- Timed Auctions	-	-	-	-	-	R25 818	R24 815	R35 968	R27 054	
- Live Auctions	-	-	-	-	-	R8 205	R16 327	R19 381	R14 554	
Number of animals/auction:										
- Timed Auctions	-	-	-	-	-	219	212	143	208	
- Live Auctions	-	-	-	-	-	283	286	392	379	

August

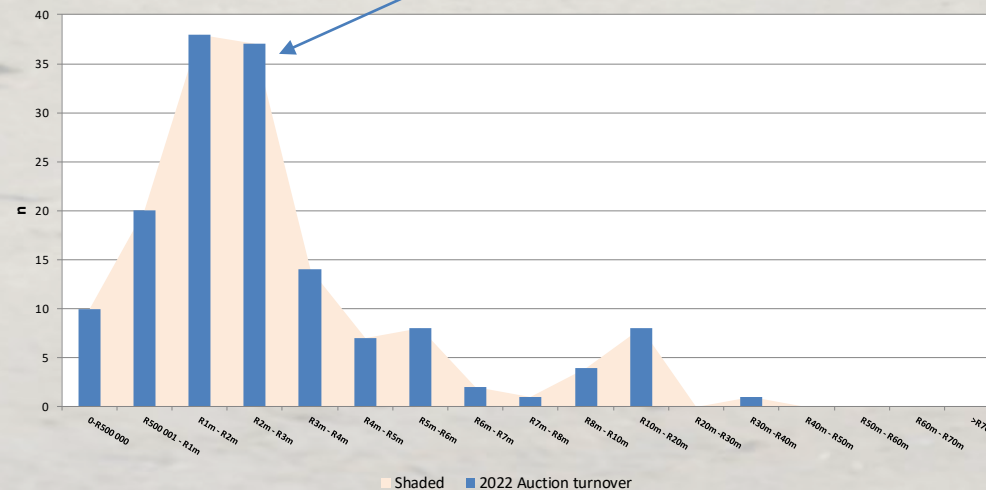
Strong growth in the R3-4 million
auction turnover category

Frequency of auction totals: 2023

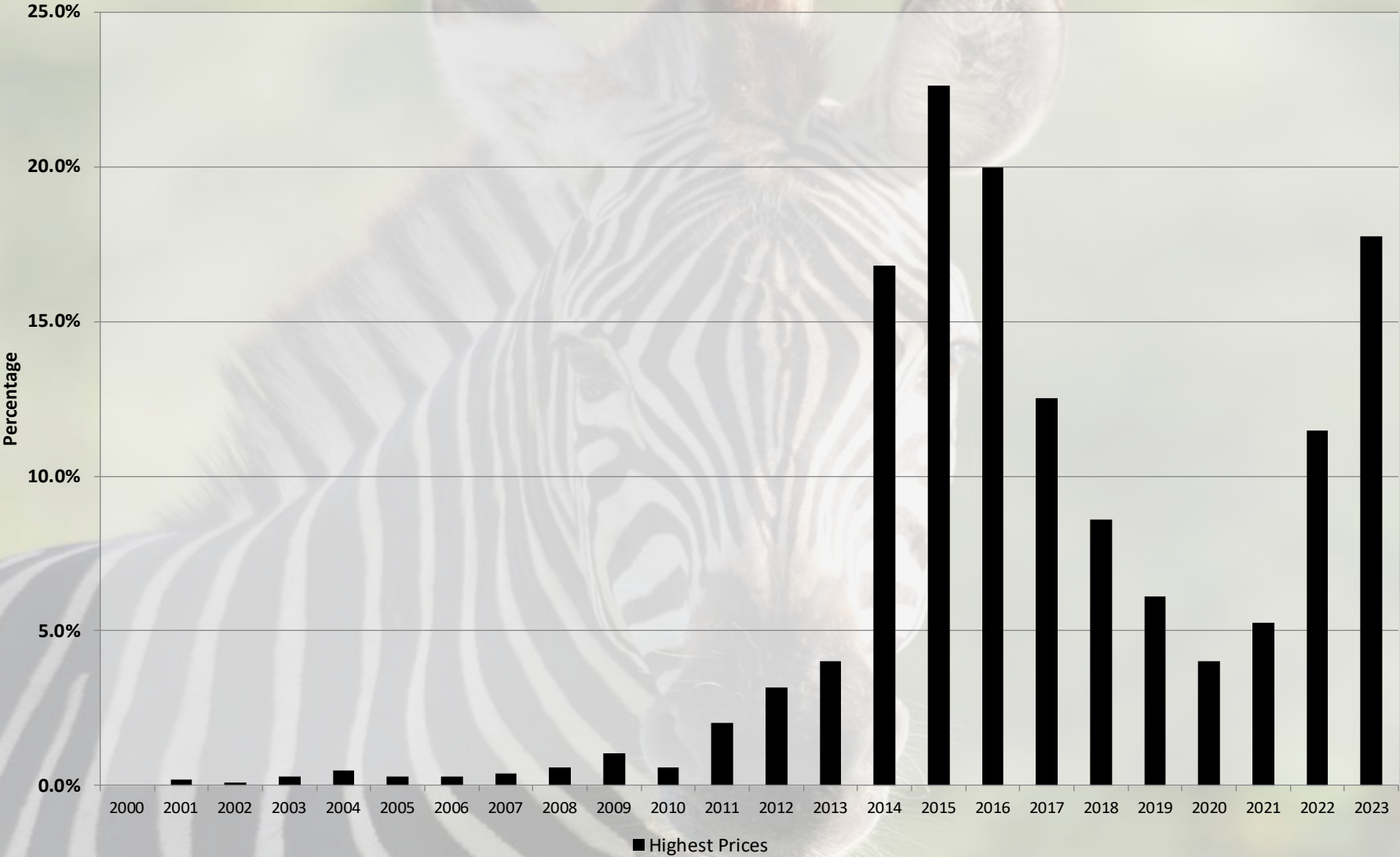


Strong growth in the R2-3 million
auction turnover category

Frequency of auction totals per category: 2022



Highest/Record Prices



Deviation of annual numbers from last 12 year game numbers on auctions (2012 - 2023)

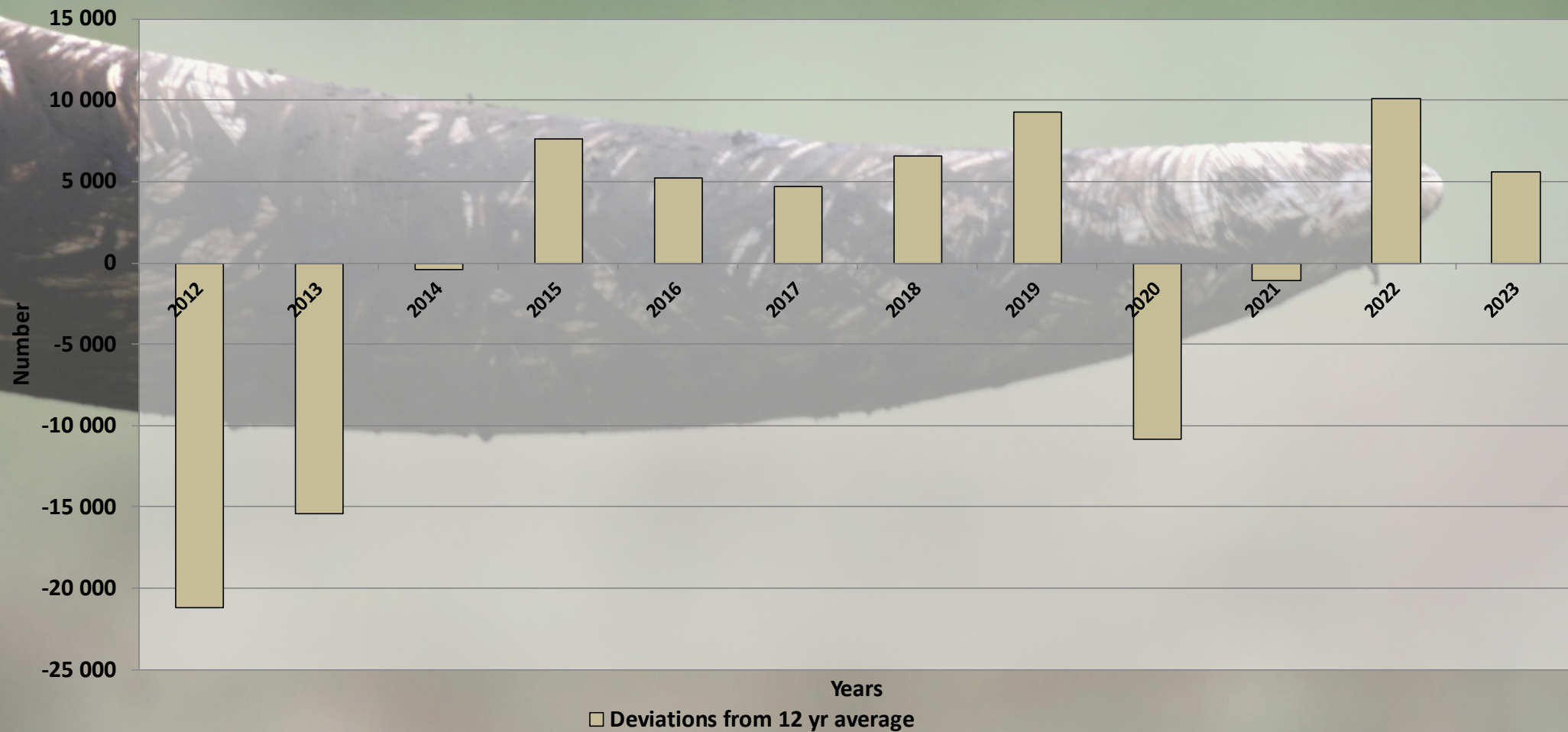
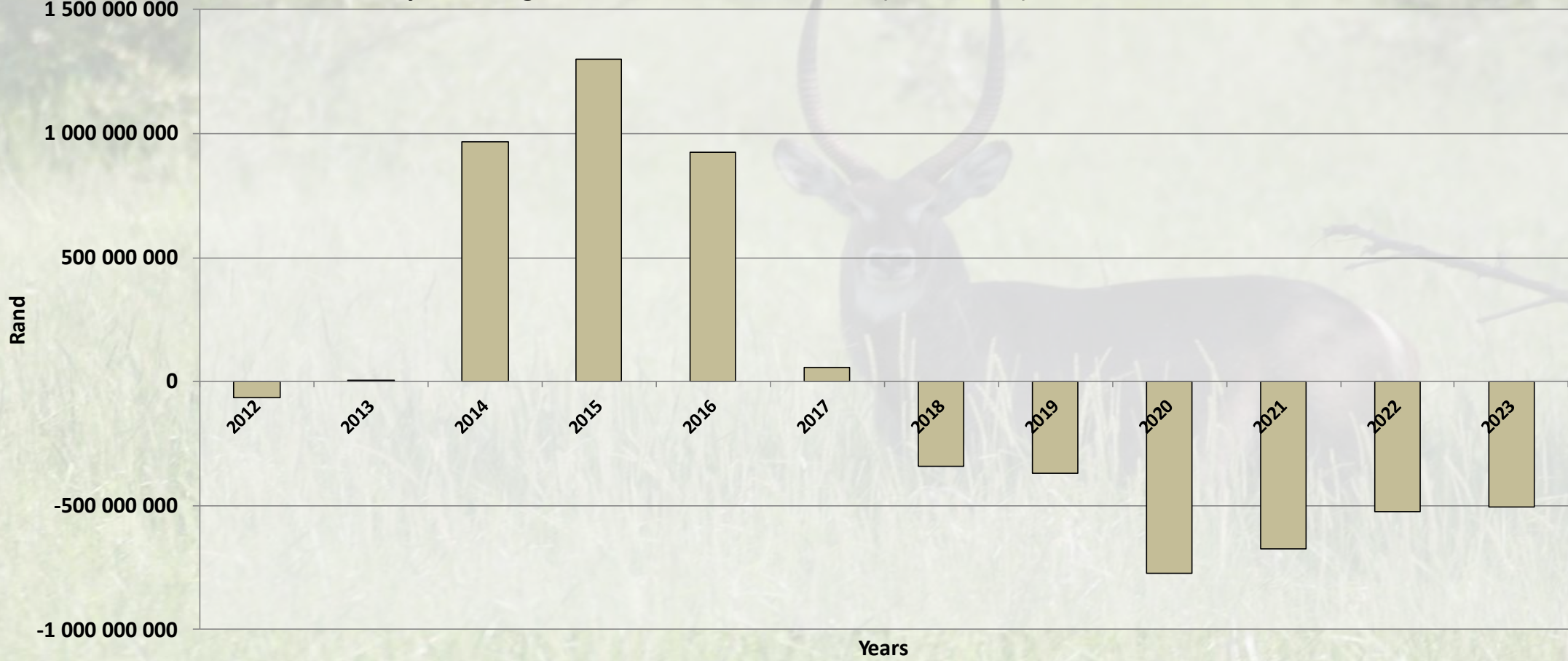
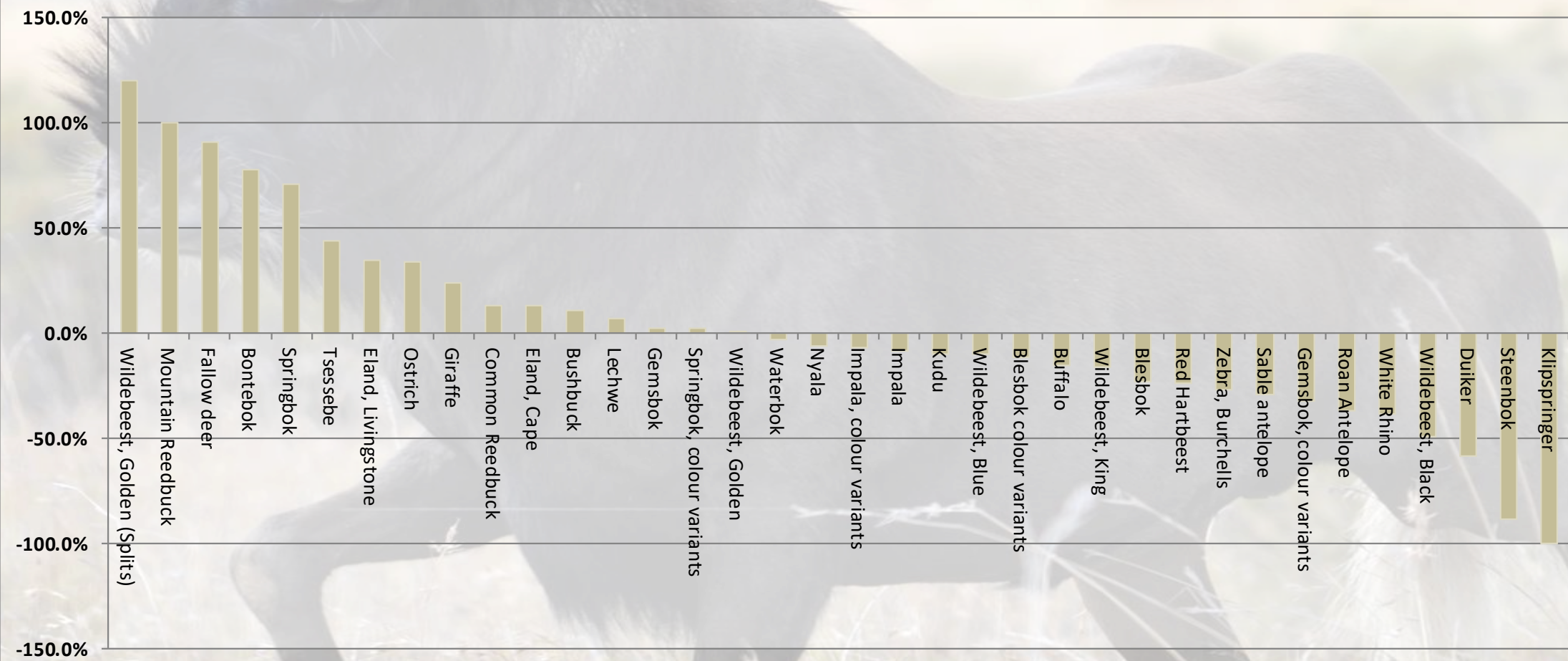


Photo: Riaan Nowers

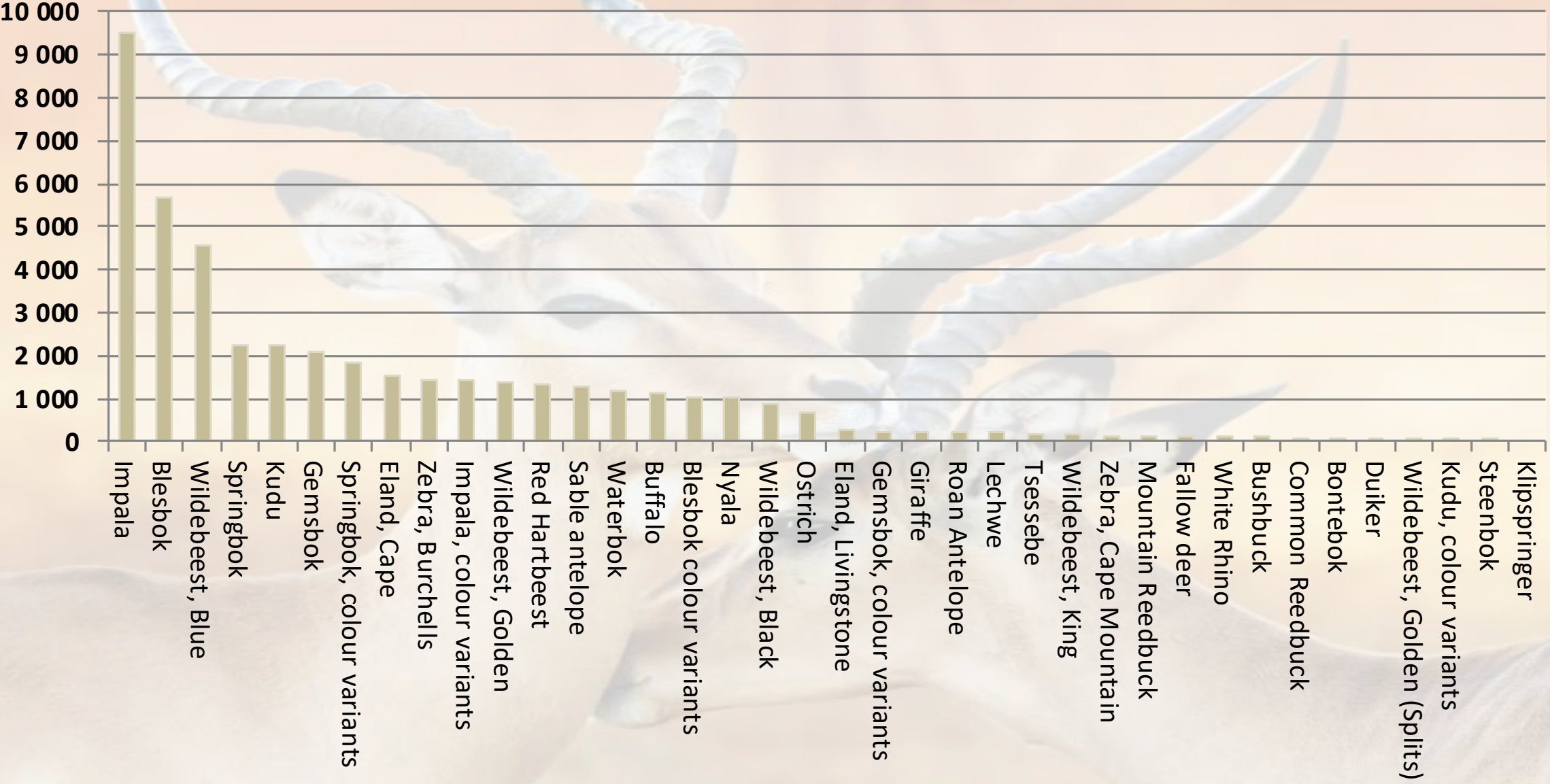
**Deviation of annual turnover from 12
year average annual turnover on auctions (2012 - 2023)**



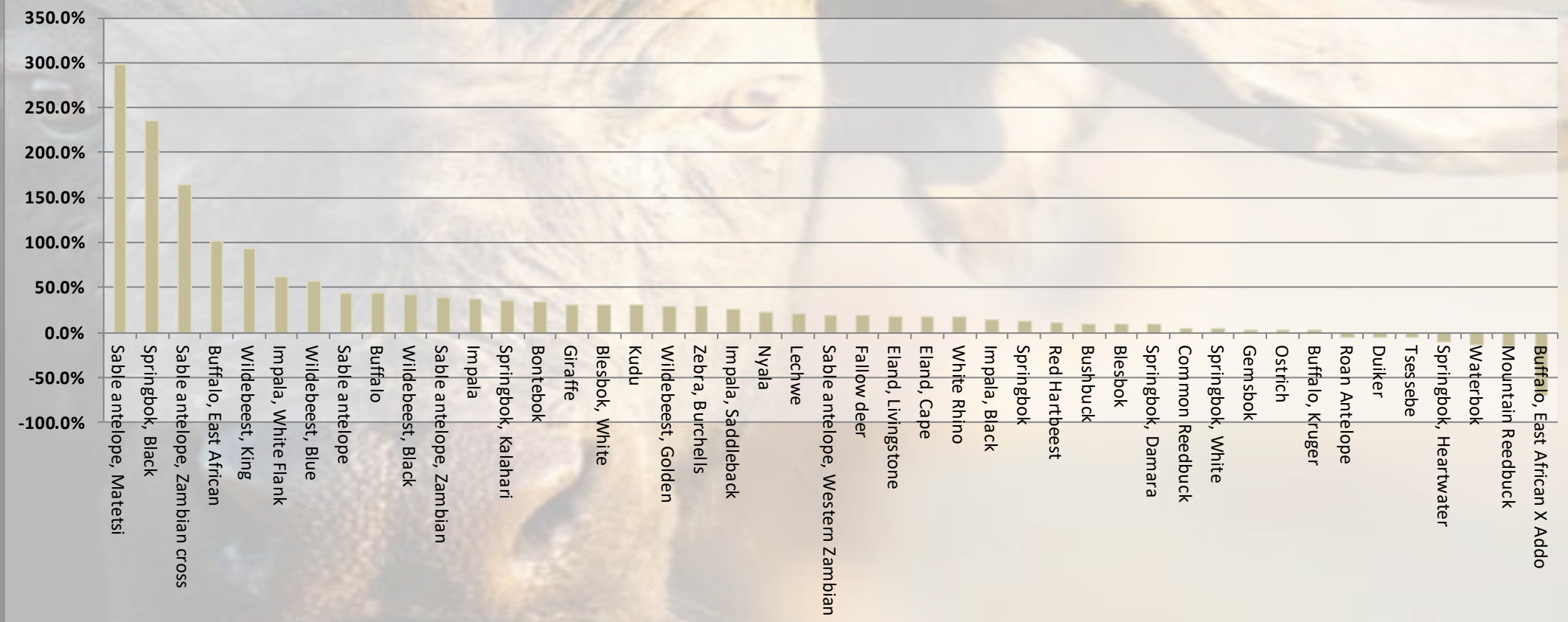
Graph 1: Species' % sales growth in numbers auctions (2023 vs 2022 data)



Graph 2: Number of animals per species sold during 2023



Graph 3: Percentage price changes of male animals (2023 vs 2022 data)



Please note that data should be viewed against numbers transacted as in some cases when numbers sold are small, a single high value can skew the percentage deviation of that species

Thank you

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