

**ENTERPRISE BUDGET**

|                               |                              |                     |                  |
|-------------------------------|------------------------------|---------------------|------------------|
| <b>Classification</b>         | Smallstock                   | <b>Province</b>     | Western Cape     |
| <b>Enterprise Budget Name</b> | Ostrich- Day old to 4 months | <b>District</b>     | Little Karoo     |
| <b>Breed</b>                  | South African Black          | <b>Area</b>         | Oudtshoorn       |
| <b>Date Developed</b>         | 08 March 2019                | <b>Date Updated</b> | 25 June 2022     |
| <b>Developer</b>              | Mzwanele Lingani             | <b>Updater</b>      | Mzwanele Lingani |
| <b>Chicks kept</b>            | <b>820</b>                   |                     |                  |

Use this Budget only as aid in the planning process.

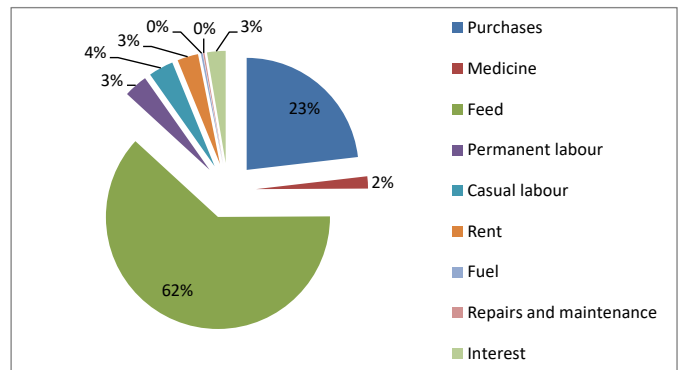
|   | <b>Unit</b> | <b>Price Per Unit</b> | <b>Quantity</b> | <b>Total ( R )</b> | <b>Value Per Bird ( R )</b> |
|---|-------------|-----------------------|-----------------|--------------------|-----------------------------|
| <b>GROSS INCOME</b>   |             |                       |                 | <b>708 480,00</b>  | <b>864,00</b>               |
| <b>Trading Income</b>   |             |                       |                 |                    |                             |
| Birds (4 months)  | KG          | 24                    | 29 520          | 708 480,00         | <b>864,00</b>               |
| <b>MARKETING COSTS</b>  |             |                       |                 | <b>0,00</b>        | <b>0,00</b>                 |
| <b>GROSS INCOME minus MARKETING COSTS</b>                     |             |                       |                 | <b>708 480,00</b>  | <b>864,00</b>               |
| <b>TOTAL ALLOCATABLE VARIABLE COSTS</b>                       |             |                       |                 | <b>902 545,61</b>  | <b>1 100,67</b>             |
| <b>DIRECTLY ALLOCATABLE VARIABLE COSTS</b>                    |             |                       |                 | <b>898 191,32</b>  | <b>1 095,36</b>             |
| <b>CONSUMABLE ITEMS/COSTS</b>                                 |             |                       |                 |                    | <b>0,00</b>                 |
| <b>PURCHASES</b>  |             |                       |                 | <b>214 807,20</b>  | <b>261,96</b>               |
| Chicks bought   | Chick       | 250,00                | 820,00          | 205 000,00         | 250,00                      |
| Tags  | Each        | 14,95                 | 656,00          | 9 807,20           | 11,96                       |
| <b>MEDICINE</b>   |             |                       |                 | <b>16 302,18</b>   | <b>19,88</b>                |
| CAM VIT   | KG          | 180,84                | 5,00            | 904,19             | 1,10                        |
| Triple Sulfa  | 100G        | 124,68                | 50,00           | 6 234,00           | 7,60                        |
| Kylopect  | 5L          | 254,00                | 5,00            | 1 270,00           | 1,55                        |
| Ultratet  | 500ML       | 573,03                | 3,00            | 1 719,10           | 2,10                        |
| Ostridose   | Litre       | 347,76                | 4,00            | 1 391,04           | 1,70                        |
| Teramycin LA <sup>1</sup>                                     | Litre       | 2 304,30              | 2,00            | 4 608,60           | 5,62                        |
| Wound oil spray   | 350ML       | 175,25                | 1,00            | 175,25             | 0,21                        |
| <b>FEED</b>   |             |                       |                 | <b>574 008,34</b>  | <b>700,01</b>               |
| Pre-starter   | KG          | 11,80                 | 17 404,50       | 205 355,70         | 250,43                      |
| Starter pellet  | KG          | 10,47                 | 35 227,20       | 368 652,65         | 449,58                      |
| <b>LABOUR</b>   |             |                       |                 | <b>65 073,60</b>   | <b>79,36</b>                |
| Permanent   | R/Manhours  | 22                    | 1 440,00        | 31 680,00          | 38,63                       |
| Casual labour   | R/Manhours  | 23,19                 | 1 440,00        | 33 393,60          | 40,72                       |
| <b>ELECTRICITY</b>  |             |                       |                 | <b>0,00</b>        | <b>0,00</b>                 |
| Electricity <sup>9</sup>                                      | R/Month     | 33 533,33             | 0,00            | 0,00               | 0,00                        |
| <b>RENT</b>   |             |                       |                 | <b>28 000,00</b>   | <b>34,15</b>                |
| Rent  | R/Month     | 7 000,00              | 4,00            | 28 000,00          | 34,15                       |
| <b>GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS</b> |             |                       |                 | <b>-189 711,32</b> | <b>-231,36</b>              |

|  |   |                    |                |
|--|---|--------------------|----------------|
| <b>INDIRECTLY ALLOCATABLE VARIABLE COSTS</b>               |   | <b>4 354,29</b>    | <b>5,31</b>    |
| Fuel   | R | 2 480,47           | 3,02           |
| Repairs & Maintenance                                      | R | 1 873,83           | 2,29           |
| <b>GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS</b> |   | <b>-194 065,61</b> | <b>-236,67</b> |
| Interest on Working Capital                                |   | 24 820,00          | 30,27          |
| <b>MARGIN ABOVE SPECIFIED COSTS</b>                        |   | <b>-218 885,62</b> | <b>-266,93</b> |

|                          |       |
|--------------------------|-------|
| <b>ASSUMPTIONS:</b>      |       |
| Interest Rate            | 8,25% |
| Rearing Period           | 4     |
| Chicks bought            | 820   |
| Marketing age (Months)   | 4     |
| Weight at marketing (Kg) | 45    |
| Price of a chick         | R 250 |
| Mortality % of chicks    | 20%   |
| Weight of day old chicks | 600G  |
| Number marketed          | 656   |

| <b>SENSITIVITY ANALYSIS</b>           |                     |                 |                 |                 |                 |
|---------------------------------------|---------------------|-----------------|-----------------|-----------------|-----------------|
| <b>YIELD (Ostrich chicks)</b>         | <b>PRICE (R/KG)</b> |                 |                 |                 |                 |
| <b>YIELD CHANGE AT 10% INCREMENTS</b> | <b>LESS 10%</b>     | <b>LESS 5%</b>  | <b>ACTUAL</b>   | <b>ADD 5%</b>   | <b>ADD 10%</b>  |
|                                       | <b>R 21,60</b>      | <b>R 22,80</b>  | <b>R 24,00</b>  | <b>R 25,20</b>  | <b>R 26,40</b>  |
| <b>23 616,00</b>                      | <b>-417 260</b>     | <b>-388 921</b> | <b>-360 582</b> | <b>-332 242</b> | <b>-303 903</b> |
| <b>26 568,00</b>                      | <b>-353 497</b>     | <b>-321 615</b> | <b>-289 734</b> | <b>-257 852</b> | <b>-225 970</b> |
| <b>29 520,00</b>                      | <b>-289 734</b>     | <b>-254 310</b> | <b>-218 886</b> | <b>-183 462</b> | <b>-148 038</b> |
| <b>32 472,00</b>                      | <b>-225 970</b>     | <b>-187 004</b> | <b>-148 038</b> | <b>-109 071</b> | <b>-70 105</b>  |
| <b>35 424,00</b>                      | <b>-162 207</b>     | <b>-119 698</b> | <b>-77 190</b>  | <b>-34 681</b>  | <b>7 828</b>    |
| <b>BREAKEVEN YIELD (KG)</b>           | <b>42 934</b>       | <b>40 674</b>   | <b>38 640</b>   | <b>36 800</b>   | <b>35 127</b>   |

| <b>Costs Of Production</b> | <b>R</b>   |
|----------------------------|------------|
| Purchases                  | 214 807,20 |
| Medicine                   | 16 302,18  |
| Feed                       | 574 008,34 |
| Permanent labour           | 31 680,00  |
| Casual labour              | 33 393,60  |
| Rent                       | 28 000,00  |
| Fuel                       | 2 480,47   |
| Repairs and maintenance    | 1 873,83   |
| Interest                   | 24 820,00  |



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