



ENTERPRISE BUDGET SUMMARY ESTABLISHMENT TO FULL BEARING							
Classification	Fruit				Province	Western Cape	
Enterprise Budget Name	Cherries-Cashflow Summary				District	Cape Winelands	
Type/Cultivar	Cherries				Area	Koue/Warm Bokkeveld	
Land Size	1 Ha				Date Generated	3 April 2020	
Soil Type	Sandy/Loam				Budget ID	AthenkosiM/MzwaneleL	
	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7
YIELD (Tonnes)	0	0	3	5	8	10	10
GROSS INCOME	R 0.00	R 0.00	R 441 000.00	R 735 000.00	R 1 176 000.00	R 1 470 000.00	R 1 470 000.00
Product Income							
Cherries	R 0.00	R 0.00	R 441 000.00	R 735 000.00	R 1 176 000.00	R 1 470 000.00	R 1 470 000.00
MARKETING COSTS	R 0.00	R 0.00	R 4 125.00	R 6 875.00	R 11 000.00	R 13 750.00	R 13 750.00
GROSS INCOME minus MARKETING COSTS	R 0.00	R 0.00	R 436 875.00	R 728 125.00	R 1 165 000.00	R 1 456 250.00	R 1 456 250.00
DIRECTLY ALLOCATABLE VARIABLE COSTS	R 783 818.84	R 52 708.56	R 99 366.99	R 142 004.92	R 170 682.72	R 189 238.96	R 189 265.30
A) PRE-HARVEST COST							
PLANTING MATERIAL	R 206 627.40	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00
FERTILISER	R 18 361.99	R 18 415.14	R 12 299.59	R 11 905.84	R 11 905.84	R 11 905.84	R 11 905.84
INSECTICIDES	R 21 718.90	R 21 718.90	R 21 718.90	R 38 506.05	R 38 508.89	R 38 508.89	R 38 508.89
HERBICIDES	R 990.22	R 990.22	R 990.22	R 990.22	R 990.22	R 990.22	R 1 016.55
FUNGICIDES	R 619.30	R 619.30	R 619.30	R 1 083.78	R 1 083.78	R 1 083.78	R 1 083.78
CASUAL LABOUR	R 165 430.08	R 0.00	R 4 539.24	R 4 539.24	R 5 884.20	R 6 220.44	R 6 220.44
TRELLISSING/ NETTING STRUCTURE	R 244 605.96	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00
IRRIGATION & ELECTRICITY	R 60 465.00	R 10 965.00	R 10 965.00	R 10 965.00	R 10 965.00	R 10 965.00	R 10 965.00
CONTRACT WORK	R 65 000.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00
POLLINATION	R 0.00	R 0.00	R 7 333.70	R 13 334.00	R 13 334.00	R 13 334.00	R 13 334.00
B) HARVEST COSTS							
CASUAL LABOUR	R 0.00	R 0.00	R 15 467.04	R 15 130.80	R 15 130.80	R 15 130.80	R 15 130.80
PACKAGING	R 0.00	R 0.00	R 25 434.00	R 45 550.00	R 72 880.00	R 91 100.00	R 91 100.00
GROSS MARGIN ABOVE DIRECTLY ALLOCATABLE VARIABLE COSTS	-R 783 818.84	-R 52 708.56	R 337 508.01	R 586 120.08	R 994 317.28	R 1 267 011.04	R 1 266 984.70
INDIRECTLY ALLOCATABLE VARIABLE COSTS	R 3 341.67	R 3 341.67	R 7 815.44	R 11 075.08	R 11 199.38	R 11 199.38	R 11 199.38
C) PRE-HARVEST COST							
Fuel	R 1 594.75	R 1 594.75	R 1 993.44	R 1 594.75	R 1 594.75	R 1 594.75	R 1 594.75
Repairs & maintenance	R 1 746.92	R 1 746.92	R 1 746.92	R 2 155.07	R 2 155.07	R 2 155.07	R 2 155.07
D) HARVEST COSTS							
Fuel	R 0.00	R 0.00	R 2 534.34	R 4 421.79	R 4 457.09	R 4 457.09	R 4 457.09
Repairs & maintenance	R 0.00	R 0.00	R 1 540.74	R 2 903.46	R 2 992.47	R 2 992.47	R 2 992.47
TOTAL ALLOCATABLE VARIABLE COSTS	R 787 160.51	R 56 050.23	R 107 182.43	R 153 080.00	R 181 882.10	R 200 438.34	R 200 464.67
GROSS MARGIN ABOVE TOTAL ALLOCATABLE VARIABLE COSTS	-R 787 160.51	-R 56 050.23	R 329 692.57	R 575 045.00	R 983 117.90	R 1 255 811.66	R 1 255 785.33
Interest on Working Capital	R 80 683.95	R 5 745.15	R 10 986.20	R 15 690.70	R 18 642.92	R 20 544.93	R 20 547.63
MARGIN ABOVE SPECIFIED COSTS	-R 867 844.46	-R 61 795.38	R 318 706.37	R 559 354.30	R 964 474.99	R 1 235 266.73	R 1 235 237.70